

# Transport Topics

The Weekly Newspaper of Trucking and Freight Transportation

*Cutting Costs by  
Consolidating  
Shipments*

2010

Top 100 Private Carriers



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## A Word From the Publisher

**T**he world of private trucking is often viewed as a business separate from the one in which for-hire freight carriers operate. Companies use their own trucks for various reasons – making deliveries to stores, for example, and providing a reliable source of freight-hauling capacity.

In most cases, the job performed by drivers extends beyond driving to include sales and inventory functions. One thing that private and for-hire carriers share, however, is the desire for efficiency.

This year's edition of TRANSPORT TOPICS Top 100 Private Carriers drives home that point by showcasing companies that are using their distribution expertise and marketing muscle to improve the efficiency of freight hauling for everyone.

Wal-Mart Stores Inc. is trying to play a leading role in facilitating change. The world's largest retailer wants to take more control of freight coming into its distribution centers from vendors. By doing so, the company believes it can reduce costs by hauling more freight in fewer trailers and running fewer miles.

Owens & Minor Inc. is a company in the business of distributing medical and surgical products. Although not nearly as large — annual sales of \$8 billion for Owens & Minor compares with \$405 billion for Walmart — the Virginia-based company nonetheless saw an opportunity to help medical device manufacturers consolidate their outbound shipments and reduce the transportation costs by as much 20%.

A consolidation center for the new venture, called OM HealthCare Logistics, opened in Louisville, Ky., in May and a second center is planned for the West Coast in the next year.

Owens & Minor also uses its private fleet to distribute goods from each of 52 regional distribution

centers around the country. Drivers are considered front-line associates who interact daily with customers, delivering custom orders on a just-in-time basis to doctors and nurses in hospitals and clinics.

If that sounds a lot like the way for-hire freight carriers supply parts to manufacturing plants, you're right to make the comparison.

As Senior Features Writer Daniel P. Bearth reports, the combination of savings from consolidation and inventory reduction is giving companies and their private fleets a new sense of mission and importance.

Food and beverage companies are moving quickly to take advantage of their large and far-flung distribution systems.

Both PepsiCo and the Coca-Cola Co. have moved to take over independent bottlers and will use their large combined fleets to haul more products more efficiently.

Food-service delivery specialist McLane Co. operates a third-party logistics provider and manages all inbound shipments into its grocery and food-service distribution centers.

The company also devised a new distribution network to deliver fresh produce and baked goods to convenience store outlets.

Mohawk Industries, a carpet manufacturer, runs a fleet of specialized delivery trucks; Stan Brooks, its director of transportation, also oversees a complex network of inbound and outbound loads. His objective: fill empty trailers and reduce the number of miles needed to complete each delivery.

Everyone in trucking should pay attention to these initiatives because a more efficient freight delivery system is something that should have benefits for all of us.



Howard Abramson






A handwritten signature in black ink that reads "Howard Abramson".







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### ACKNOWLEDGMENTS AND SOURCES








The 2010 Transport Topics 100 is a project of TRANSPORT TOPICS Publishing Group and features data compiled from public and private for-hire trucking companies. In some cases, revenue estimates were used to determine sector rankings.








Senior Features Writer Daniel P. Bearth coordinated the project with assistance from Karen Villar. Cover design is by George Dively, director of art and production. The design is by Patrick Donlon, assistant director of art and production.

RANK 2010	RANK 2009	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
1	13	 <b>PepsiCo Inc.</b> Purchase, N.Y. NYSE: PEP Pete Silva, Director, Fleet Procurement  <a href="http://www.pepsico.com">www.pepsico.com</a>	13,779 tractors 50,993 straight trucks, pickups and cargo vans 21,625 trailers	\$60 billion	<b>PepsiCo Americas Beverages</b> produces and distributes soft drinks, juices, coffee, teas and bottled water, includes operations of Pepsi Bottling Group and Pepsi Americas Inc. acquired in February and Pepsi-Cola Bottling Co. of Yuba City Inc. in April. <b>Frito-Lay North America</b> produces and distributes potato chips, tortilla chips and cheese snacks, granola bars, pretzels and popcorn. <b>Quaker Foods North America</b> produces and distributes cereals, rice and pasta products. <b>New Bern Transport Corp.</b> and <b>Globe Transport</b> operate as for-hire and private carriers.
2	1	 <b>Coca-Cola Enterprises Inc.</b> Atlanta NYSE: CCE Mary Kay Runyan, Director, Fleet Operations  <a href="http://www.cokecce.com">www.cokecce.com</a>	8,000 tractors 2,600 straight trucks 6,000 pickups and cargo vans 10,100 trailers	\$21.6 billion	Produces and distributes soft drinks, water, juices, coffee and tea in North America and Europe.
3	2	 <b>Sysco Corp.</b> Houston NYSE: SYU Gary Cullen, Vice President, Distribution Services  <a href="http://www.sysco.com">www.sysco.com</a>	7,307 tractors 1,361 straight trucks 9,301 trailers	\$36.9 billion	Distributes fresh, frozen and specialty meats, seafood, fruits and vegetables, bakery products, canned and dry foods, paper and disposable products, sanitation items, dairy foods, beverages, kitchen and tabletop equipment, medical and surgical supplies and hotel operating supplies through 186 distribution centers in the United States and Canada, includes operations of Lincoln Poultry & Egg Co. acquired in July. <b>The Sygma Network</b> delivers food and supplies to restaurants. <b>FreshPoint Inc.</b> distributes fresh fruits and vegetables. <b>Guest Supply Inc.</b> provides housekeeping supplies, room accessories and textiles to the lodging industry. <b>International Food Group</b> distributes products to internationally located chain restaurants. <b>Asian Foods Inc.</b> supplies products to Asian foodservice market.
4	3	 <b>Wal-Mart Stores Inc.</b> Bentonville, Ark. NYSE: WMT Chris Sultemeier, Senior Vice President, Transportation  <a href="http://www.walmartstores.com">www.walmartstores.com</a>	6,559 tractors 21 straight trucks 441 pickups and cargo vans 55,761 trailers	\$405 billion	Operates more than 8,300 discount department stores, supercenters, Sam's Club warehouses and Neighborhood Markets in the United States, Canada, Mexico, Central and South America, India, China, Japan and the United Kingdom. <b>Wal-Mart Logistics</b> delivers merchandise to stores from 147 distribution centers and operates 51 transportation offices worldwide.
5	4	 <b>U.S. Foodservice</b> Rosemont, Ill. (Clayton, Dubilier & Rice, Kohlberg Kravis Roberts & Co.) Jerry Greiner, Senior Director, Fleet Management  <a href="http://www.usfoodservice.com">www.usfoodservice.com</a>	5,078 tractors 565 straight trucks and cargo vans 6,289 trailers	\$18.9 billion	Distributes food and related products to restaurants, hotels, health-care facilities, cafeterias and schools through more than 60 distribution centers in the United States.







RANK 2010	RANK 2009	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>6</b>	8	 <b>Tyson Foods Inc.</b> Springdale, Ark. NYSE: TSN Larry Keene, Senior Director, Transportation <a href="http://www.tyson.com">www.tyson.com</a>	2,789 tractors 115 straight trucks 1,344 pickups and cargo vans 5,971 trailers	\$26.7 billion	Processes and markets beef, chicken, pork, refrigerated and frozen prepared foods, nutritional supplements and animal feed worldwide. <b>Dynamic Fuels LLC</b> produces diesel and jet fuel from animal fats and waste cooking grease, joint venture with Syntroleum Corp. <b>Tyson Food Logistics</b> operates as a private and for-hire carrier.
<b>7</b>	6	 <b>Halliburton Co.</b> Houston NYSE: HAL  <a href="http://www.halliburton.com">www.halliburton.com</a>	2,461 tractors 840 straight trucks	\$14.7 billion	<b>Halliburton Energy Services</b> provides pressure pumping, production enhancement and well drilling and completion services for the oil and gas industry, plus well logging and testing equipment. <b>Ultraline Services Corp.</b> provides wireline services in Canada.
<b>8</b>	9	 <b>Dean Foods Co.</b> Dallas NYSE: DF Michael Ahart, Vice President, Transportation  <a href="http://www.deanfoods.com">www.deanfoods.com</a>	2,447 tractors 4,124 straight trucks 610 pickups and cargo vans 5,897 trailers	\$11.2 billion	<b>Fresh Dairy Direct</b> produces and distributes milk, ice cream, cheese and other dairy products from more than 100 plants in the United States to retailers, foodservice distributors, schools and government institutions. <b>White Wave-Morningstar</b> produces soy, dairy and organic food products, includes Alpro division of Vandemoortele in Europe in July.
<b>9</b>	10	 <b>Dr Pepper Snapple Group</b> Plano, Texas NYSE: DPS Ted Phillips, Vice President, Fleet Operations  <a href="http://www.dpsg.com">www.dpsg.com</a>	2,443 tractors 464 straight trucks 1,889 pickups and cargo vans 2,983 trailers	\$5.5 billion	Produces and distributes soft drinks, water, tea, mixers, juices and other beverages from 19 manufacturing and bottling plants and more than 200 warehouses and distribution centers in the United States, Canada and Mexico.
<b>10</b>	7	 <b>Baker Hughes Inc.</b> Houston NYSE: BHI  <a href="http://www.bakerhughes.com">www.bakerhughes.com</a>	2,342 tractors 4,173 straight trucks 3,255 trailers	\$9.6 billion	Provides oil and gas drilling and production services in the United States, Canada, Latin America, Europe, Asia, Africa and the Middle East, includes operations of BJ Services Co. acquired in April.
<b>11</b>	11	 <b>McLane Co.</b> Temple, Texas (Berkshire Hathaway Inc.) Grady Rosier, Chief Executive Officer  <a href="http://www.mclaneco.com">www.mclaneco.com</a>	2,250 tractors 28 straight trucks 150 pickups and cargo vans 3,200 trailers	N/A	<b>McLane Grocery Distribution</b> delivers food and groceries to convenience stores, drug stores, mass merchandisers, wholesale clubs and movie theaters through 20 distribution centers. <b>McLane Foodservice Distribution</b> delivers food and service items to quick-service restaurants chains through 18 distribution centers. <b>Professional Datasolutions</b> provides software and point-of-sale automation systems to convenience stores and vendors. <b>Salado Sales</b> develops and distributes private label food products. <b>Vantix Logistics</b> provides supply chain consulting and transportation management.








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<b>12</b>	15	 <b>Performance Food Group</b> Richmond, Va. (The Blackstone Group/Wellspring Capital Management) Michael Seekins, Vice President, Transportation  <a href="http://www.pfg.com">www.pfg.com</a>	2,100 tractors 150 straight trucks 2,200 trailers	N/A	<b>Performance Foodservice</b> distributes food and food-related products to restaurants, hotels, health-care facilities and schools through 18 broadline distribution centers in the United States. <b>PFG Customized Distribution</b> distributes food and food-related products to restaurant chains in the United States and 40 other countries. <b>Vistar Corp.</b> distributes food and candy to vending, office coffee services, theater and fund-raising markets through 23 distribution centers and 13 cash and carry stores. <b>Roma Food</b> distributes Italian food and products to independent pizzerias through 18 locations.
<b>13</b>	14	 <b>Reyes Holdings</b> Rosemont, Ill. Don Van Witzenburg, Vice President, Fleet Operations  <a href="http://www.reyesholdings.com">www.reyesholdings.com</a>	1,984 tractors 169 straight trucks 123 pickups and cargo vans 2,807 trailers	\$12 billion	<b>Reinhart FoodService</b> distributes food and beverages, utensils, glassware, paper supplies, cleaning chemicals, dry groceries, deli and bakery goods to restaurants, sporting venues, schools, nursing homes and hospitals in 37 states through 22 distribution centers. <b>Martin-Brower Co.</b> distributes food and supplies to McDonald's restaurants in the United States, Canada, Ireland and Latin America through 30 distribution centers. <b>Reyes Beverage Group</b> distributes beer in the City of Chicago, Los Angeles and Orange County, San Bernardino and Riverside County and San Diego in California; Charleston and Beaufort in South Carolina; Washington, D.C., Maryland and Northern Virginia through 12 distribution centers.
<b>14</b>	17	 <b>Schlumberger Limited</b> Houston (Schlumberger N.V., Paris) NYSE: SLB  <a href="http://www.slb.com">www.slb.com</a>	1,903 tractors 1,030 straight trucks	\$22.7 billion	<b>Schlumberger Oilfield Services</b> provides oil and gas drilling services and project management services in 80 countries. <b>WesternGeco</b> provides seismic testing services.
<b>15</b>	Not Ranked	 <b>Agrium Inc.</b> Calgary, Alberta NYSE/TSE: AGU Greg Niemack, Manager, Truck and Marine (U.S.)  <a href="http://www.agrium.com">www.agrium.com</a>	1,600 tractors 2,000 straight trucks 4,850 pickups and cargo vans 1,520 trailers	\$9.1 billion	<b>Crop Production Services</b> supplies fertilizer, seed and other agricultural products from 940 locations in the United States and Canada, plus 37 locations in Argentina, Chile and Uruguay. <b>Agrium Wholesale</b> distributes nitrogen, potash and phosphate worldwide from production facilities in the United States and Canada, Europe, South America, Egypt and China. <b>Agrium Advanced Technologies</b> produces and markets nutrients and plant protection products to agriculture, turf and ornamental plant markets in North America.
<b>16</b>	16	 <b>Key Energy Services</b> Houston NYSE: KEG Dick Alario, President and CEO  <a href="http://www.keyenergy.com">www.keyenergy.com</a>	1,587 tractors 190 straight trucks	\$1.1 billion	Provides oil and gas well servicing, contract drilling, pressure pumping, fishing and rental tools, electric wireline and other oil-field services.
<b>17</b>	19	 <b>Airgas Inc.</b> Radnor, Pa. NYSE: ARG Tuffy Baum, National Fleet Manager  <a href="http://www.airgas.com">www.airgas.com</a>	1,400 tractors 2,813 straight trucks 838 pickups and cargo vans 3,496 trailers	\$4.3 billion	Distributes industrial, medical and specialty gases, welding and related safety products through 1,100 locations in the United States. The company also manufactures nitrous oxide and liquid CO2 and is a supplier of dry ice. <b>Airgas Specialty Products</b> distributes ammonia products and services, process chemicals and refrigerants. <b>Airgas Merchant Gases</b> operates eight air separation plants and related bulk gas businesses.
<b>18</b>	Not Ranked	 <b>Oldcastle Inc.</b> Atlanta (CRH PLC, Dublin, Ireland) Mark Towe, Chief Executive Officer  <a href="http://www.oldcastle.com">www.oldcastle.com</a>	1,384 tractors 6,701 straight trucks 3,264 trailers	N/A	<b>Oldcastle Materials</b> supplies aggregate materials, asphalt, ready-mix concrete and paving materials. <b>Oldcastle Precast</b> produces utility and electrical vaults and concrete pipe. <b>Oldcastle Architectural</b> makes concrete masonry, paving materials and brick. <b>Oldcastle Building Envelope</b> supplies windows and doors, skylights and architectural glass. <b>Oldcastle Distribution</b> supplies roofing, siding and window products. <b>Oldcastle Construction Accessories</b> provides fencing, wire and other construction accessories.








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<b>19</b>	20	 <b>Coca-Cola Bottling Co. Consolidated</b> Charlotte, N. C. Nasdaq: COKE J. Frank Harrison III, Chairman and CEO  <a href="http://www.cokeconsolidated.com">www.cokeconsolidated.com</a>	1,300 tractors 900 straight trucks	\$1.4 billion	Produces and distributes soft drinks, bottled water, teas, juices, sports drinks and energy products in portions of 11 southeastern states. <b>Swift Water Logistics</b> provides supply chain design and implementation services. <b>Red Classic Brokerage</b> provides freight brokerage services.
<b>20</b>	21	 <b>Supervalu Inc.</b> Eden Prairie, Minn. NYSE: SVU Ronald Perington, Corporate Director, Fleet Operations  <a href="http://www.supervalu.com">www.supervalu.com</a>	1,204 tractors 15 straight trucks 150 pickups and cargo vans 5,100 trailers	\$37.4 billion	Operates about 1,200 retail grocery stores with about 850 in-store pharmacies and 120 fuel centers. The company also operates and licenses 1,180 Save-A-Lot discount stores and provides wholesale distribution of produce and groceries to 1,910 independent grocery stores, plus it offers professional services, including store design, insurance, market research, training and technology in the United States. <b>Total Logistic Control</b> provides supply chain consulting, transportation management and warehousing through 35 distribution centers. <b>W. Newell &amp; Co.</b> supplies fresh produce.
<b>21</b>	24	 <b>Safeway Inc.</b> Pleasanton, Calif. NYSE: SWY Tom Nartker, Vice President, Transportation  <a href="http://www.safeway.com">www.safeway.com</a>	1,021 tractors 8 straight trucks 417 pickups and cargo vans 4,149 trailers	\$40.8 billion	Operates 1,725 supermarkets and drugstores in the United States and western Canada. It also produces milk, bread, ice cream, cheese and meat products, soft drinks, fruits and vegetables and pet food at 20 processing plants in the U.S. and 12 in Canada. Safeway has 13 distribution centers in the U.S. and four in Canada. <b>Casa Ley, S.A. de C.V.</b> sells food and general merchandise in 156 stores in western Mexico, 49% interest. <b>GroceryWorks.com</b> provides online grocery shopping and home delivery services. <b>Blackhawk Network</b> provides gift cards, prepaid cards and sports and entertainment cards to retailers in North America, the United Kingdom and Australia.
<b>22</b>	25	 <b>Gordon Food Service</b> Grand Rapids, Mich. David Ponstein, National Director, Transportation  <a href="http://www.gfs.com">www.gfs.com</a>	1,016 tractors 13 straight trucks 1,475 trailers	N/A	Manufactures and distributes food and beverages and related supplies to restaurants, schools and institutions through 17 distribution centers in the United States and Canada. The company operates 130 GFS Marketplace stores in Indiana, Illinois, Michigan, Ohio, Pennsylvania, Kentucky, Tennessee and Florida.
<b>23</b>	22	 <b>Hostess Brands Inc.</b> Irving, Texas Bob Rogas, Director, Fleet Operations  <a href="http://www.hostessbrands.com">www.hostessbrands.com</a>	1,006 tractors 229 straight trucks 6,800 pickups and cargo vans 2,003 trailers	N/A	Operates 39 bakeries and distributes Wonder Bread and Hostess snack products, plus other regional brands of bread and baked goods. The company also operates about 700 bakery outlet stores.
<b>24</b>	23	 <b>United Rentals Inc.</b> Greenwich, Conn. NYSE: URI Catherine Crewson, Vehicle Fleet Manager  <a href="http://www.ur.com">www.ur.com</a>	1,001 tractors 1,695 straight trucks 2,233 pickups and cargo vans 1,525 trailers	\$2.4 billion	Supplies equipment and tools to construction and industrial firms, utilities, municipalities and homeowners through 569 locations in the United States, Canada and Mexico.
<b>25</b>	Not Ranked	 <b>MDU Resources Group</b> Bismarck, N.D. NYSE: MDU Jeremy Wentz, Senior Commodity Agent  <a href="http://www.mdu.com">www.mdu.com</a>	1,000 tractors 2,000 straight trucks 6,300 pickups and cargo vans 4,200 trailers	\$4.2 billion	<b>MDU Construction Services Group</b> provides construction contracting services for utilities, gas pipelines and other industrial projects. <b>Knife River Corp.</b> supplies crushed stone, sand and gravel, asphalt and ready-mix concrete and building materials. <b>Fidelity Exploration &amp; Production Co.</b> explores for and produces natural gas and oil. <b>Williston Basin Interstate Pipeline Co., Bitter Creek Pipelines, Prairielands Energy Marketing and Total Corrosion Solutions</b> distributes and stores natural gas.

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<b>26</b>	27	<b>International Paper Co.</b> Memphis, Tenn. NYSE: IP Jud Crosswy, Fleet Manager, Global Supply Chain  <i>www.internationalpaper.com</i>	955 tractors 257 straight trucks	\$23 billion	Produces and distributes paper for office and commercial printing, packaging for food and beverages, lumber and plywood through 273 distribution branches in the United States. The company also operates 16 pulp, paper and packaging mills in the United States and 46 converting and packaging plants in Europe, Asia, Latin America and South America. <b>Xpedx</b> distributes printing, packaging and graphic arts supplies in North America through 168 distribution centers and retail stores in the United States.
					
<b>27</b>	29	<b>CHS Inc.</b> Inner Grove Heights, Minn. NASDAQ: CHSCP Kelly Morrow, Vice President, Transportation  <i>www.chsinc.com</i>	935 tractors 1,297 straight trucks 1,361 pickups and cargo vans 2,167 trailers	\$26 billion	Operates petroleum refineries and pipelines and supplies propane, lubricants and renewable fuels. The company also sells grain and oilseeds, fertilizer and animal feed and processes soybeans and flour, includes partial ownership in Horizon Milling LLC, Ventura Foods LLC and VeraSun Energy Corp. <b>CHS Transportation</b> distributes petroleum, propane, anhydrous ammonia, fertilizer and other bulk and packaged products to local cooperatives and retail stores.
					
<b>28</b>	35	<b>Weatherford International</b> Fort Worth, Texas NYSE: WFT  <i>www.weatherford.com</i>	919 tractors 394 straight trucks	\$8.8 billion	Provides oil and gas drilling, well completion and production services in the United States, Canada and more than 100 countries.
					
<b>29</b>	28	<b>MBM Foodservice</b> Rocky Mount, N.C. Jim Wallace, Corporate Fleet Operations Manager  <i>no website</i>	914 tractors 1 straight truck 1,028 trailers	N/A	Distributes food to national restaurant chains such as Arby's, Burger King, Captain D's, Chick-fil-A and Darden Restaurants through 30 distribution centers.
					
<b>30</b>	33	<b>Prairie Farms Inc.</b> Carlinville, Ill. Jay Naples, Corporate Fleet manager  <i>www.prairiefarms.com</i>	872 tractors 1,871 straight trucks 417 pickups and cargo vans 2,248 trailers	N/A	Produces and distributes dairy and nondairy products for about 700 member dairies in 13 states and is a joint venture partner with regional dairy manufacturers and distributors, including: Hiland Dairy Foods, Hiland-Roberts Ice Cream Co., Madison Farms Butter Co., Muller-Pinehurst Dairy, Roberts Dairy, Turner Dairy Holdings, Southern Belle Dairy, LuVel Dairy Products and Coleman Dairy. <b>Hawthorne-Melody Distributors</b> , <b>Tom Davis &amp; Sons Distributors</b> distribute dairy products in Chicago and Detroit, respectively. <b>Ice Cream Specialties</b> produces frozen ice cream sandwiches, fudge bars and pops. <b>PFD Supply Corp.</b> , <b>GMS Transportation</b> distribute food and paper products to restaurants and fast food restaurants.
					
<b>31</b>	31	<b>Praxair Inc.</b> Danbury, Conn. NYSE: PX Tim Johnson, Fleet Manager  <i>www.praxair.com</i>	820 tractors 900 straight trucks 2,000 trailers	\$9 billion	Supplies atmospheric and process gases, and metal and ceramic coatings in North and South America, Europe and Asia. <b>Praxair Surface Technologies</b> supplies coatings to aviation, industrial gas turbine and energy industries. <b>Praxair Distribution</b> supplies industrial, specialty and medical gases and related equipment from 600 locations in the United States and Canada.
					
<b>32</b>	30	<b>Shaw Industries Group</b> Dalton, Ga. (Berkshire Hathaway Inc.) Randy Smith, Director, Transportation  <i>www.shawtransport.com</i>	810 tractors 106 straight trucks 141 pickups and cargo vans 3,624 trailers	\$4 billion	<b>Shaw Floors</b> manufactures carpets, rugs, hardwood, laminate and ceramic tile floors for residential and commercial purposes. <b>Shaw Transport</b> operates as a for-hire and private carrier.
					


















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<b>33</b>	36	 <b>Ben E. Keith Co.</b> Fort Worth, Texas John Fershtand, Director, Fleet Operations, Ben E. Keith Foods Tom Nesbitt, Division Fleet Manager, Ben E. Keith Beverages  <a href="http://www.benekeith.com">www.benekeith.com</a>	809 tractors 61 straight trucks 243 pickup and cargo vans 1,067 trailers	N/A	<b>Ben E. Keith Foods</b> delivers food, paper goods, equipment and supplies to restaurants, hospitals, schools and other institutional business through six distribution centers in 11 states. <b>Ben E. Keith Beverage</b> distributes beer and other beverages throughout the state of Texas.
<b>34</b>	48	 <b>Delhaize America</b> Salisbury, N.C. (Delhaize Group, Brussels, Belgium) Gerry Greenleaf, Vice President, Distribution and Transportation  <a href="http://www.foodlion.com">www.foodlion.com</a>	793 tractors 2,765 trailers	\$19 billion	Operates more than 1,500 supermarkets in 16 states under the Food Lion, Bloom, Bottom Dollar Food, Hannaford Bros., Sweetbay Supermarkets and Harvey's Supermarkets names. <b>Hannaford Trucking Co.</b> operates as a private and for-hire carrier.
<b>35</b>	38	 <b>Dot Foods</b> Mount Sterling, Ill. Paul Mugerdtichian, President, Dot Transportation  <a href="http://www.dotfoods.com">www.dotfoods.com</a>	767 tractors 6 straight trucks 4 pickups and cargo vans 1,185 trailers	\$2 billion	Redistributes groceries, flatware and janitorial supplies from manufacturers to food processors and food-service distributors through seven distribution centers. <b>Dot Transportation</b> provides dry van and refrigerated truckload and LTL freight transportation services. <b>edotfoods Inc.</b> provides information technology, online ordering and sample case fulfillment services.
<b>36</b>	41	 <b>Perdue Inc.</b> Salisbury, Md. Ray Hall, Director, Transportation  <a href="http://www.perdue.com">www.perdue.com</a>	762 tractors 91 straight trucks 512 pickups and cargo vans 1,981 trailers	\$4.6 billion	<b>Perdue Farms</b> produces, distributes and markets chicken and turkey products to retail grocery stores, food-service and international customers. The company also processes grain and soybeans to produce animal feed and pet-food ingredients and vegetable-based oils. <b>Heritage Breeders</b> sells commercial breeder stock. <b>Venture Milling</b> blends feed ingredients for livestock production. <b>Perdue AgriRecycle LLC</b> produces organic fertilizer from surplus chicken litter.
<b>37</b>	26	 <b>Cemex Inc.</b> Houston (Cemex S.A.B. de C.V., Mexico) NYSE: CX Lawrence Bruffy, U.S. Director of Fleet  <a href="http://www.cemex.com">www.cemex.com</a>	750 tractors 3,200 straight trucks 500 pickups and cargo vans 750 trailers	N/A	Manufactures and sells ready-mix concrete, concrete blocks and aggregates and operates 14 cement plants, more than 100 rock quarries and hundreds of ready-mix plants in the United States. <b>New Line Transport</b> operates as a private and for-hire flatbed carrier.
<b>37</b>	32	 <b>Linde North America</b> Murray Hill, N.J. (The Linde Group, Munich, Germany) Kenneth Flessner, Head of Supply Chain Excellence  <a href="http://www.linde.com">www.linde.com</a>	750 tractors 300 pickups and cargo vans 1,500 trailers	\$2 billion	Distributes industrial and specialty gases through more than 400 locations in the United States and Canada.








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<b>38</b> 	49	<b>Walgreen Co.</b> Deerfield, Ill. NYSE: WAG J. Randolph Lewis, Senior Vice President, Supply Chain Management  <a href="http://www.walgreens.com">www.walgreens.com</a>	743 tractors 6 straight trucks 1,769 trailers	\$63.3 billion	Operates 7,496 drugstores and pharmacies in the United States, Puerto Rico and Guam, includes pharmacy business of 25 Snyder's Drug Stores in Minnesota, 12 Eaton Apothecary pharmacies in Boston and three El Amal pharmacies in Puerto Rico acquired in January, 17 Ike's and Super-D drugstores in Memphis acquired in March and 258 Duane Reade drugstores in New York acquired in April. <b>Walgreens Health Services</b> provides pharmacy benefit management, prescriptions by mail and home care services. <b>Walgreens Specialty Pharmacy</b> provides injectable and biopharmaceutical medications to patients with chronic medical conditions, includes certain assets of SpecialtyScripts acquired in March. <b>Take Care Health Systems</b> operates more than 660 work-site and retail health-care centers. <b>Walgreen Oshkosh Inc.</b> operates as a private and for-hire carrier.
<b>39</b> 	42	<b>Kellogg Co.</b> Battle Creek, Mich. Brett Quigley, Senior Manager, Fleet  <a href="http://www.kellogg.com">www.kellogg.com</a>	700 tractors 110 straight trucks 1,100 trailers	\$13 billion	<b>Kellogg North America</b> produces and distributes cereal, Keebler cookie and cracker products and frozen food in the United States and Canada. <b>Godfrey Transport Inc.</b> operates as a private and for-hire truckload carrier.
<b>40</b> 	40	<b>RSC Equipment Rental</b> Scottsdale, Ariz. NYSE: RRR Eric Olsson, CEO  <a href="http://www.rscrental.com">www.rscrental.com</a>	687 tractors 1,070 straight trucks 606 trailers	\$1.3 billion	Provides equipment rental for construction, industrial, manufacturing and government sectors through 462 locations in the United States and Canada.
<b>41</b> 	70	<b>Clean Harbors Inc.</b> Norwell, Mass. NYSE: CLH Richard Smith, Director, Fleet Operations  <a href="http://www.cleanharbors.com">www.cleanharbors.com</a>	681 tractors 624 straight trucks 1,043 pickups and cargo vans 1,696 trailers	\$1.1 billion	<b>Clean Harbors Environmental Services</b> provides collection, transportation, treatment and disposal of hazardous materials through 175 locations in the United States and Canada, Mexico and Puerto Rico, Bulgaria, China, Singapore, Sweden, Thailand and the United Kingdom.
<b>42</b> 	46	<b>Basic Energy Services</b> Midland, Texas NYSE: BAS  <a href="http://www.basicenergyservices.com">www.basicenergyservices.com</a>	641 tractors 152 straight trucks	\$527 million	Provides a range of well services to oil and gas drilling companies in Texas, Louisiana, Oklahoma, New Mexico and the Rocky Mountain states.
<b>43</b> 	51	<b>BlueLinx Holdings</b> Atlanta NYSE: BXC  <a href="http://www.bluelinxco.com">www.bluelinxco.com</a>	638 tractors 42 straight trucks 1,100 trailers	\$1.6 billion	<b>BlueLinx Corp.</b> distributes building products through more than 70 warehouses in the United States. <b>BlueLinx Hardwoods</b> distributes hardwood boards, veneers and plywood to cabinet makers, millwork companies and furniture manufacturers.
<b>44</b> 	39	<b>Kraft Foods Inc.</b> Northfield, Ill. NYSE: KFT Rick Coughlin, Associate Director, Transportation Operations  <a href="http://www.kraftfoodscompany.com">www.kraftfoodscompany.com</a>	635 tractors 630 straight trucks 1,330 trailers	\$48 billion	Manufactures and sells snacks, beverages, cheese and food in more than 150 countries worldwide, includes operations of Cadbury PLC acquired in April.

RANK 2010	RANK 2009	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
45	Not Ranked	<b>Castellini Group</b> Newport, Ky. Richard Bauer, Executive Vice President, RWI Transportation  <i>www.castellinicompany.com</i>	631 tractors 3 straight trucks 885 trailers	N/A	Distributes fresh produce and organic foods. <b>RWI Transportation</b> and <b>R&amp;O Transportation</b> provide refrigerated and dry van truckload and LTL transportation services. <b>Crosset Company</b> provides store delivery. <b>Grant County Foods</b> operates tomato and banana ripening facilities. <b>Club Chef</b> supplies fresh-cut vegetables and lettuce.
46	52	 <b>Plains All American Pipeline</b> Houston NYSE: PAA  <i>www.paalp.com</i>	614 tractors 972 trailers 1,697 rail cars	\$6.1 billion	Distributes crude oil and liquefied petroleum gas through pipelines, trucks and barges. <b>Settoon Towing</b> operates 65 barges and 36 tugboats, 50% interest.
47	53	 <b>Sunbelt Rentals Inc.</b> Fort Mill, S.C. (Ashtead Group PLC, Surry, England) Eric Jahnsen, Manager, Transportation Services  <i>www.sunbeltrentals.com</i>	609 tractors 2,395 straight trucks 629 trailers	\$1.1 billion	Provides equipment rental for construction, industrial and utility industries through 393 locations in the United States.
48	75	 <b>H-E-B Grocery Co.</b> San Antonio, Texas  <i>www.heb.com</i>	604 tractors 1,855 trailers	\$15 billion	Operates more than 300 supermarkets under the names H-E-B, Central Market and Pantry Food Stores in Texas, Louisiana and Mexico. The company also processes meat, dairy products, bread and tortillas.
49	55	 <b>Nabors Industries</b> Houston NYSE: NBR  <i>www.nabors.com</i>	590 tractors 435 straight trucks	\$3.5 billion	Provides oil and gas drilling, production and construction services in the United States, Canada and about 30 other countries. <b>Peak USA Energy Services</b> provides oil rig moving services, heavy hauling, crane and rigging services and oil-field transportation.
50	56	 <b>Archer Daniels Midland</b> Decatur, Ill. NYSE: ADM Bill Patterson, President, ADM Trucking  <i>www.admworld.com</i>	580 tractors 80 straight trucks 1,560 trailers 23,500 railcars 1,700 barges	\$69.2 billion	Processes soybeans, corn, wheat and cocoa into soy meal and oil, ethanol, high-fructose corn syrup and flour at more than 230 processing plants and more than 320 sourcing facilities in 60 countries. <b>ADM Trucking</b> transports agricultural commodities and products. <b>American River Transportation Co.</b> transports agriculture commodities by barge. <b>ADM Logistics</b> provides transportation for food-grade and chemical products, truckload and LTL, expedited, inter-modal and flatbed freight.
51	34	 <b>Land O' Lakes Inc.</b> Arden Hills, Minn. Roger Nordtvedt, Director, General Manager Northwest Food Products Transportation  <i>www.landolakesinc.com</i>	572 tractors 1,134 straight trucks 1,081 pickups and cargo vans 1,530 trailers	\$10.4 billion	Manufactures and distributes milk, butter and cheese to farm cooperatives, supermarkets and food-service companies throughout the United States and 50 other countries. <b>Northwest Food Products Transportation</b> transports milk for Land O'Lakes and other dairy producers. <b>Land O'Lakes Purina Feed</b> makes feed for livestock. <b>Moark LLC</b> engages in egg production. <b>Winfield Solutions</b> distributes crop nutrients and crop protection products and seeds.
52	63	 <b>AmeriGas Partners</b> Valley Forge, Pa. NYSE: APU  <i>www.amerigas.com</i>	569 tractors 4,236 straight trucks	\$2.3 billion	<b>AmeriGas Propane</b> delivers propane to residential and commercial customers from approximately 1,200 locations in the United States.

RANK 2010	RANK 2009	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>53</b>	54	<b>Air Products Inc.</b> Allentown, Pa. NYSE: APD Douglas Sarbaugh, Fleet Maintenance Manager  <i>www.airproducts.com</i>	565 tractors 1,800 trailers	\$8.3 billion	Produces and distributes industrial gases and chemicals for a variety of industries, including electronics, energy, home health care and chemical processing in the United States and more than 40 other countries.
					
<b>54</b>	59	<b>Publix Super Markets</b> Lakeland, Fla. Jeffrey Day, Director, Transportation and Maintenance  <i>www.publix.com</i>	553 tractors 20 straight trucks 429 pickups and cargo vans 2,206 trailers	\$24.5 billion	Operates 1,014 supermarkets and convenience stores in Florida, Georgia, South Carolina, Alabama and Tennessee. The company also operates eight distribution centers, two bakeries, three dairies and two fresh food production facilities in Florida and Georgia.
					
<b>55</b>	57	<b>Advanced Drainage Systems</b> Hilliard, Ohio John Moffitt, Director of Logistics  <i>www.ads-pipe.com</i>	550 tractors 1,000 trailers	N/A	Manufactures polyethylene pipe for agricultural, waste, mining, timber, residential and commercial construction and highway drainage markets. The company operates 42 plants and 30 distribution centers in the United States and Canada, includes operations of Inserta Fittings Company, Piedmont Concrete and Foltz Pipe Company acquired in April.
					
<b>56</b>	47	<b>Leggett &amp; Platt Inc.</b> Carthage, Mo. NYSE: LEG Maik Breckwoltd, Vice President, Logistics  <i>www.leggett.com</i>	525 tractors 125 straight trucks 1,500 trailers	\$3.06 billion	Manufactures components for residential furniture and bedding, retail store fixtures and displays, office furniture, die-castings, steel tubing and wire, automotive seat support and lumbar systems and bedding industry machinery. The company also manufactures interiors for cargo vans, flatbed trucks, service trucks and dump trucks.
					
<b>57</b>	61	<b>Food Services of America</b> Scottsdale, Ariz.  <i>www.fsafood.com</i>	517 tractors 79 straight trucks	N/A	Distributes food and business supplies to hospitals, restaurants and schools in 15 western states through nine distribution centers.
					
<b>58</b>	50	<b>Ashley Furniture Industries</b> Arcadia, Wis.  <i>www.ashleyfurniture.com</i>	512 tractors 38 straight trucks	N/A	Manufactures and distributes furniture and bedding and operates nearly 200 Ashley Furniture HomeStores. <b>Ashley Distribution Services</b> operates as a for-hire and private carrier.
					
<b>59</b>	37	<b>Pilot Flying J Inc.</b> Knoxville, Tenn. Richard Peterson, President, Flying J Transportation  <i>www.pilotflyingj.com</i>	501 tractors 798 trailers	N/A	Operates more than 550 travel plazas and fuel stops in the United States and Canada and provides banking and financial services, insurance, fuel purchasing, communications, truck sales and other services, and includes travel center operations of Flying J Inc. acquired in June. <b>Flying J Transportation</b> operates as a for-hire and private carrier.
					
<b>60</b>	Not Ranked	<b>Quanta Services</b> Houston NYSE: PWR Butch Christian, Fleet Manager  <i>www.quantaservices.com</i>	500 tractors 4,000 straight trucks 4,000 pickups and cargo vans 4,000 trailers	\$3.3 billion	Provides construction services for utilities, natural gas, telecommunications and cable television industries.
					








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<b>60</b>	87	<b>Sanderson Farms Inc.</b> Laurel, Miss. Nasdaq: SAFM Andrew Foster, Fleet Manager  <i>www.sandersonfarms.com</i>	500 tractors 6 straight trucks	\$1.8 billion	Produces, processes and sells fresh and frozen chickens and prepared food items to retailers, distributors and fast-food restaurants.
					
<b>61</b>	58	<b>Mohawk Industries Inc.</b> Calhoun, Ga. NYSE: MHK Stan Brooks, Director, Transportation  <i>www.mohawkind.com</i>	494 tractors 145 straight trucks 200 pickups and cargo vans 1,577 trailers	\$5.3 billion	Manufactures and distributes carpets and rugs, hardwood laminate, wood, stone, ceramic tile and vinyl flooring through more than 250 local distribution locations. <b>Mohawk Carpet Transportation of Georgia</b> operates as a for-hire and private carrier.
					
<b>62</b>	65	<b>Pepsi Bottling Ventures</b> Raleigh, N.C. Paul Mennard, Director, Fleet Operations  <i>www.pepsibottlingventures.com</i>	481 tractors 177 straight trucks 540 pickups and cargo vans 533 trailers	N/A	Produces and distributes soft drinks through 26 bottling, distribution and sales facilities to customers in North and South Carolina, New York, Maryland, Delaware, Vermont and Idaho — includes operations of Pepsi-Cola Bottling Co. of Conway-Myrtle Beach acquired in December 2009.
					
<b>63</b>	64	<b>American Air Liquide</b> Houston (L'Air Liquide SA, Paris) Ray Sidenblad, Fleet Manager  <i>www.us.airliquide.com</i>	469 tractors 267 straight trucks 357 pickups and cargo vans 1,125 trailers	\$3.6 billion	Supplies industrial and medical gases and related services to the steel, oil refining, chemistry, glass, electronics, paper, metallurgy, food-processing, health-care and aerospace industries from more than 200 locations in the United States and Canada.
					
<b>64</b>	68	<b>United Natural Foods</b> Providence, R.I. Nasdaq: UNFI  <i>www.unfi.com</i>	454 tractors	\$3.4 billion	Distributes natural foods and organic products from 12 distribution centers to supermarkets and specialty stores in the United States and Canada and more than 40 other countries — includes SunOpta Distribution Group acquired in June. <b>Albert's Organics</b> distributes organic produce in the United States and Canada through six distribution centers. <b>UNFI Specialty Distribution Services</b> supplies ethnic and natural goods, health and beauty-care products and general merchandise through three distribution centers in the United States. <b>Select Nutrition Distributors</b> ships health and beauty aids, vitamins and supplements via UPS from distribution centers in California and Pennsylvania. <b>Woodstock Farms Manufacturing</b> produces nuts, dried fruits and other snack items. <b>Natural Retail Group</b> operates 12 retail grocery stores in Florida, Maryland and Massachusetts.
					
<b>65</b>	79	<b>Bunzl Distribution USA</b> St Louis (Bunzl PLC, London) Jeff Earnhart, Executive Vice President, Operations  <i>www.bunzldistribution.com</i>	453 tractors 33 straight trucks 684 trailers	N/A	Supplies disposable paper and plastic packaging for grocery, food-service, food-processing, janitorial, manufacturing and health-care industries in the United States, Canada, Mexico and the Caribbean.
					
<b>66</b>	69	<b>Ace Hardware Corp.</b> Oak Brook, Ill. Scott McLean, Director, Transportation  <i>www.acehardware.com</i>	447 tractors 1,540 trailers	N/A	<b>Ace Global Distribution</b> delivers hardware and related products to more than 4,600 member-owned stores in 70 countries through 14 warehouses in the United States and one in China.
					









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<b>67</b> 	71	<b>Wakefern Food Corp.</b> Keasbey, N.J.  <i>www.wakefern.com</i>	441 tractors 1 straight truck 2,000 trailers	\$10.6 billion	Distributes food and merchandise to more than 200 supermarkets under the ShopRite, Gristedes Markets and PriceRite names in New Jersey, New York, Connecticut, Pennsylvania, Delaware, Maryland, Massachusetts and Rhode Island.
<b>68</b> 	76	<b>Helena Chemical Co.</b> Collierville, Tenn.  <i>www.helenachemical.com</i>	439 tractors 1,231 straight trucks	N/A	Distributes fertilizer and pesticides for agricultural, turf, ornamental, forestry, aquatics and vegetation-management markets.
<b>69</b> 	77	<b>Sentinel Transportation</b> Wilmington, Del. (DuPont, ConocoPhillips) Ralph Benson, President  <i>www.sentineltrans.com</i>	420 tractors 6 straight trucks 1,100 trailers	N/A	Provides bulk transportation of chemicals and petroleum products.
<b>70</b> 	84	<b>Patterson-UTI Energy</b> Houston Nasdaq: PTEN David Cain, Fleet Manager  <i>www.patenergy.com</i>	411 tractors 594 straight trucks 1,035 pickups and cargo vans 830 trailers	\$782 million	Operates 341 oil and gas rigs in the United States and western Canada. The company also provides pressure pumping services and drilling and completion fluid services.
<b>71</b> 	75	<b>Cardinal Health Inc.</b> Dublin, Ohio NYSE: CAH Scott Claus, Director, Transportation  <i>www.cardinalhealth.com</i>	400 tractors 50 straight trucks 600 trailers	\$96 billion	Manufactures and distributes medical, surgical and laboratory products, as well as pharmaceuticals to health-care locations in the United States.
<b>71</b> 	67	<b>Foster Farms</b> Livingston, Calif.  <i>www.fosterfarms.com</i>	400 tractors 1 straight truck	N/A	Processes and distributes chicken and turkey products.
<b>72</b> 	83	<b>Army &amp; Air Force Exchange Service</b> Dallas (Department of Defense) Rose Marie Brady, Chief, AAFES Fleet  <i>www.aafes.com</i>	390 tractors 1,200 trailers	\$10.8 billion	Operates more than 3,100 post and base exchanges in 49 states and 30 other countries with retail merchandise, fast-food outlets, movie theaters, beauty shops and gas stations.
<b>72</b> 	81	<b>Core-Mark Holding Co.</b> San Francisco Nasdaq: CORE  <i>www.core-mark.com</i>	390 tractors 75 straight trucks	\$6.5 billion	Distributes packaged consumer goods to convenience stores, grocery stores, mass merchandisers, drug, liquor and specialty stores through 26 distribution centers in the United States and Canada, includes definitive agreement to acquire assets of Finkle Distributors Inc. in July.

RANK 2010	RANK 2009	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>73</b> 	82	<b>Ashland Inc.</b> Covington, Ky. NYSE: ASH Kevin Dinan, Fleet Manager  <a href="http://www.ashland.com">www.ashland.com</a>	388 tractors 96 straight trucks 701 trailers	\$8.1 billion	<b>Ashland Distribution</b> distributes chemicals, plastics and resins in North America and Europe. <b>Ashland Performance Materials</b> supplies speciality chemicals for building and construction, graphic arts and printing, marine, metal casting, packaging, power generation, pulp and paper and transportation industries. <b>Ashland Hercules Water Technologies</b> supplies chemical and non-chemical water treatment solutions for industrial, commercial and institutional facilities. <b>Ashland Aqualon Functional Ingredients</b> provides specialty additives and ingredients from renewable resources for coatings used in construction, energy, personal care, pharmaceuticals and food industries. <b>Ashland Consumer Markets</b> produces and sells lubricants, automotive chemicals and cleaning products and operates a franchise chain of Valvoline Instant Oil Change centers.
<b>74</b> 	90	<b>Sherwin-Williams Co.</b> Cleveland NYSE: SHW Rick Ashton, Director, Transportation  <a href="http://www.sherwin-williams.com">www.sherwin-williams.com</a>	385 tractors 1 straight truck 1,225 trailers	\$7.1 billion	Manufactures paint, finishes, coatings and varnishes in 30 manufacturing plants and operates about 3,000 stores and auto paint locations in North and South America. <b>Contract Transportation System</b> operates as a for-hire and private carrier.
<b>75</b> 	68	<b>Mobile Mini Inc.</b> Tempe, Ariz. Nasdaq: MINI Gary Wright, Corporate Director, Fleet/Safety  <a href="http://www.mobilemini.com">www.mobilemini.com</a>	361 tractors 187 straight trucks 100 pickups and cargo vans 292 trailers	\$375 million	Manufactures, leases and sells portable storage containers and mobile offices through 118 locations in the United States, Canada, United Kingdom and The Netherlands.
<b>76</b> 	89	<b>Genuine Parts Co.</b> Atlanta NYSE: GPC  <a href="http://www.genpt.com">www.genpt.com</a>	353 tractors 573 straight trucks	\$10.1 billion	<b>Automotive Parts Group</b> distributes auto parts to 1,100 company-owned and independent NAPA Auto Parts stores in 43 states through 58 distribution centers in the United States, Mexico and Canada. <b>Motion Industries</b> distributes industrial replacement parts to automotive, chemical, food and beverage, wood and lumber, iron, oil, pulp and paper, steel and textile industries in 46 states through nine distribution centers and 36 service centers, includes assets of BC Bearing acquired in March. <b>S.P. Richards Co.</b> distributes business products, office furniture, computer equipment, cleaning supplies and safety items to office products resellers through 42 distribution centers. <b>EIS Inc.</b> manufactures and supplies electronic and electrical apparatus to electronics manufacturing and repair shops.
<b>77</b> 	86	<b>Gilster-Mary Lee Corp.</b> Chester, Ill.  <a href="http://www.gilstermarylee.com">www.gilstermarylee.com</a>	351 tractors 1 straight truck	N/A	Manufactures and distributes cereal, cake, cocoa, dinners, drink mixes, pasta and popcorn to grocery stores and food wholesalers in the United States and Canada from 14 production facilities in four states.
<b>78</b> 	Not Ranked	<b>Silver Eagle Distributors</b> Houston Ed Pritchard, Senior Vice President  <a href="http://www.wideworldofbud.com">www.wideworldofbud.com</a>	343 tractors 19 straight trucks 267 pickups and cargo vans 400 trailers	N/A	Distributes beer and nonalcoholic beverages in the greater Houston area in Texas.
<b>79</b> 	91	<b>Darling International</b> Irving, Texas NYSE: DAR  <a href="http://www.darlingii.com">www.darlingii.com</a>	334 tractors 323 straight trucks	\$598 million	Collects and recycles used cooking oil, animal byproducts and hides, includes operations of Boca Industries, a company that provides grease trap services to restaurants in Georgia, acquired in February.

RANK 2010	RANK 2009	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
80	Not Ranked	<b>Stericycle Inc.</b> Lake Forest, Ill. Nasdaq: SRCL  <a href="http://www.stericycle.com">www.stericycle.com</a>	330 tractors 1,230 straight trucks	\$1.2 billion	Provides medical and hazardous waste disposal services for healthcare, manufacturing and retail industries.
81	88	<b>ABC Supply Co. Inc.</b> Beloit, Wis. Bob Kislia, National Fleet Manager  <a href="http://www.abcsupply.com">www.abcsupply.com</a>	329 tractors 1,310 straight trucks 60 pickups and cargo vans 441 trailers	\$4 billion	Supplies roofing, siding, windows, gutters, doors and related materials through 479 locations in 44 states and the District of Columbia, includes operations of Bradco Supply Corp. acquired in July. <b>Mule-Hide Products Co.</b> manufactures roofing materials.
82	Not Ranked	<b>Chrysler Transport</b> Detroit, Mich. (Chrysler LLC)  <a href="http://www.chryslerllc.com">www.chryslerllc.com</a>	325 tractors	N/A	Provides transportation of parts and supplies to auto plants for Chrysler Group.
83	93	<b>True Value Co.</b> Chicago Paul Clark, Director, Outbound Transportation  <a href="http://www.truevalue.com">www.truevalue.com</a>	323 tractors 770 trailers	\$1.8 billion	Distributes hardware and garden supplies, appliances, housewares, sporting goods and toys through 12 regional distribution centers to about 5,000 independent stores in the United States and 53 other countries. The company provides equipment rental and party supplies, tools, paint and janitorial supplies to commercial and industrial customers. <b>True Value Logistics</b> operates as a for-hire and private carrier.
84	78	<b>Austin Powder Co.</b> Cleveland  <a href="http://www.austinpowder.com">www.austinpowder.com</a>	314 tractors 151 straight trucks	N/A	Produces commercial explosives for construction, mining, quarrying and seismic exploration from two plants in the United States and one in Mexico and provides distribution through 65 company-owned stores in the United States and Canada.
84	94	<b>McKee Foods Corp.</b> Collegedale, Tenn. Debbie McKee-Fowler, President, McKee Foods Transportation  <a href="http://www.mckeefoods.com">www.mckeefoods.com</a>	314 tractors 523 trailers	\$1.2 billion	Manufactures and distributes Little Debbie snack cakes and Sunbelt granola cereal products in the United States, Canada, Mexico, Puerto Rico and U.S. military commissaries overseas. <b>McKee Foods Transportation</b> operates as a for-hire and private carrier.
85	97	<b>CVS Caremark Corp.</b> Woonsocket, R.I. NYSE: CVS Joe Estrella, Director, Transportation  <a href="http://www.cvs.com">www.cvs.com</a>	305 tractors 13 straight trucks 1,013 trailers	\$98.7 billion	Operates 7,008 retail drug stores, plus mail order pharmacies and retail health clinics in 43 states, the District of Columbia and Puerto Rico. <b>CVS Transportation</b> delivers over-the-counter drugs, health and beauty products, convenience foods and general merchandise from 14 distribution centers.
86	92	<b>HD Supply Inc.</b> Orlando, Fla. (Bain Capital, The Carlyle Group, Clayton Dubilier & Rice) Rhonda Rodeffer, Director, Fleet  <a href="http://www.hdsupply.com">www.hdsupply.com</a>	300 tractors 1,870 straight trucks 1,390 pickups and cargo vans 700 trailers	N/A	Provides wholesale distribution of materials used in infrastructure, energy, construction, maintenance and repair/remodeling markets through about 900 locations in the United States and Canada.



RANK 2010	RANK 2009	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>87</b> 	95	<b>Costco Wholesale Corp.</b> Issaquah, Wash. Nasdaq: COST  <i>www.costco.com</i>	299 tractors 162 straight trucks	\$71.4 billion	Operates 560 membership warehouses in the United States, Canada, Mexico, Puerto Rico, the United Kingdom, Korea, Japan, Taiwan and Australia.
<b>88</b> 	82	<b>Unisource Worldwide</b> Norcross, Ga. (Bain Capital/Georgia-Pacific Corp.) Jeffery Rudy, President, Supply Chain  <i>www.unisourcelink.com</i>	293 tractors 30 straight trucks 85 pickups and cargo vans 570 trailers	N/A	Distributes commercial printing and office paper products, packaging materials and facility maintenance supplies through 85 distribution centers in the United States and Canada, includes operations of Mondrian-Hall Inc. acquired in September 2009. <b>Paper Plus</b> sells paper products through retail stores. <b>Rollsource</b> distributes specialized paper for commercial and business needs. <b>Websource</b> operates as a paper broker. <b>Unisource Global Solutions</b> provides packaging design, sourcing and fulfillment services.
<b>89</b> 	80	<b>Owens &amp; Minor Inc.</b> Richmond NYSE: OMI Richard Zavertnik, Corporate Director, Transportation  <i>www.owens-minor.com</i>	288 tractors 94 straight trucks 12 pickups and cargo vans 312 trailers	\$8 billion	Distributes medical and surgical supplies to about 4,500 health-care providers from 52 distribution centers in the United States. <b>OM Healthcare Logistics</b> provides warehousing, packaging and kitting, return goods management and order management services, established in May.
<b>90</b> 	98	<b>Valley Proteins Inc.</b> Winchester, Va. Richard Evans, Director, Transportation  <i>www.valleyproteins.com</i>	286 tractors 140 straight trucks 658 trailers	N/A	Collects and resells animal byproducts, used grease and dead animal stock to manufacturers of pet food, fatty acids, chemicals and lubricants. The company also makes biofuel from rendered animal fat and operates 12 facilities in Pennsylvania, Maryland, Virginia, North Carolina, South Carolina, Tennessee and Texas.
<b>91</b> 	66	<b>Bridgestone Americas Tire Operations</b> Nashville, Tenn. (Bridgestone Corp., Tokyo) Ron Tartt, General Manager, Private Fleet  <i>www.bridgestone.com</i>	276 tractors 706 trailers	N/A	Manufactures Bridgestone, Firestone, Dayton and private-brand tires for cars, trucks, motorcycles, tractors and earth-moving equipment in the United States and Canada.
<b>92</b> 	Not Ranked	<b>IFCO Systems North America</b> Houston Jon Heyler, Vice President, Logistics and Transportation  <i>www.ifcosystems.com</i>	273 tractors 5 straight trucks 5,103 trailers	\$736 million	Provides pallet management services in the United States and operates a pool of more than 102 million reusable plastic containers in Europe, South Africa, Argentina and Japan.
<b>93</b> 	96	<b>Cargill Meat Logistics Solutions</b> Wichita, Kan. (Cargill Inc.) Jon Meier, Vice President, Transportation and Logistics  <i>www.cargill.com</i>	271 tractors 360 trailers	N/A	Supplies beef, chicken and turkey to food-service operators and distributors.

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<b>94</b>	99	<b>Trinity Industries Inc.</b> Dallas NYSE: TRN  <a href="http://www.trin.net">www.trin.net</a>	262 tractors	\$2.6 billion	Manufactures railcars, inland barges, concrete, aggregates and asphalt materials, highway guardrails, structural wind towers and tanks for storing and transporting liquefied petroleum gas and fertilizer, includes operations of Quixote Corp. acquired in February. <b>Trinity Logistics Group</b> operates as a for-hire and private carrier.
<b>95</b>	73	<b>Stock Building Supply</b> Raleigh, N.C. (Gores Group LLC, Wolseley PLC) Alex Eadie, Senior Sourcing Manager  <a href="http://www.stockbuildingsupply.com">www.stockbuildingsupply.com</a>	261 tractors 124 straight trucks 310 pickups and cargo vans 843 trailers	N/A	Supplies building materials and supplies to construction contractors in 20 metropolitan markets in the United States, includes assets of National Home Centers acquired in April and Bison Building Holdings acquired in July. <b>Smoot Lumber Co.</b> supplies molding, doors, windows and millwork to building contractors in the Washington, D.C., area.
<b>96</b>	Not Ranked	<b>Bimbo Bakeries USA</b> Fort Worth, Texas (Grupo Bimbo, Mexico City)  <a href="http://www.bimbobakeries.com">www.bimbobakeries.com</a>	258 tractors 1,376 straight trucks	N/A	Operates more than 30 bakeries and distributes bread, pizza and other baked goods through 7,000 sales routes in the United States.
<b>97</b>	Not Ranked	<b>Sealy Corp.</b> Trinity, N.C. NYSE: ZZ Carl Salyer, Manager, Logistics  <a href="http://www.sealy.com">www.sealy.com</a>	250 tractors	\$1.3 billion	Operates 25 bedding plants in the United States.
<b>98</b>	Not Ranked	<b>Safety-Kleen Systems</b> Plano, Texas Don Kratz, Director, Fleet Operations  <a href="http://www.safety-kleen.com">www.safety-kleen.com</a>	245 tractors 1,774 straight trucks 477 pickups and cargo vans 601 trailers	N/A	Provides used oil recycling and re-refining, parts cleaning and waste management services for automotive, metal fabrication, printing, chemical, manufacturing, government, education, medical and dry cleaning industries in the United States, Canada and Puerto Rico.
<b>99</b>	74	<b>Builders FirstSource Inc.</b> Dallas Nasdaq: BLDR  <a href="http://www.bldr.com">www.bldr.com</a>	234 tractors 262 straight trucks	\$678 million	Manufactures and distributes roof and floor trusses, wall panels, stairs, vinyl and aluminum windows, custom mill-work and doors in nine states.
<b>99</b>	Not Ranked	<b>McGriff Industries</b> Cullman, Ala.  <a href="http://www.mcgriffindustries.com">www.mcgriffindustries.com</a>	234 tractors 650 trailers	N/A	Sells new and retread tires. <b>McGriff Transportation</b> operates as a for-hire and private carrier.
<b>100</b>	Not Ranked	<b>Grocers Supply Co.</b> Houston  <a href="http://www.grocersupply.com">www.grocersupply.com</a>	229 tractors 6 straight trucks 700 trailers	N/A	Distributes food and groceries to supermarkets, convenience stores and schools.



**Europe:**  
1,052,045 Class 8

**Luxembourg:**  
13,629 HCVs

**China:**  
2,447 Concrete Mixers  
2010 April Reg

- 82.1% cash purchases
- 17.9% loans

**Chengdu City:**  
321 Concrete Mixers

**United States:**  
6,692,703 Class 6-8 VIO

**Kansas City:**  
1,277 Class 8, 2005-2010 YM,  
Freightliners

**Wayne County, MI:**  
114,965 Commercial Pickups

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