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Companies See Need To Expand, Do More With Existing Fleets

By **Daniel P. Bearth**
Senior Features Writer

Shifts in the size and scope of fleets on the 2015 Top 100 Private Carriers list reflect the current state of the economy, as some look to downsize while others push the limits of their operations and confront challenges with their efforts to expand.

Many of the largest fleets — those that distribute beverages and support oil and gas drilling — have shrunk over the past year as companies adjust to changes in the market. Both PepsiCo and Coca-Cola Co. have downsized their fleets after acquiring the assets of large independent bottlers. Oil field service companies have idled some of the trucks in their fleets in response to a decline in drilling activity because of lower oil prices.

In other sectors, such as food service and manufacturing, companies are expanding in-house truck fleets in response to growing demand and concern about the cost and capacity of for-hire freight hauling.

To help readers better follow trends in specific industry sectors, we have expanded the TT100 presentation to include a breakdown and analysis of fleets in 12 business sectors: Food Service, Grocery, Beverage, Petroleum & Chemicals, Agriculture & Food Processing, Industrial Gases, Manufacturing, Wholesale & Retail, Equipment Rental, Building Materials, Paper & Office Products and Waste Management.

Although federal antitrust officials blocked Sysco Corp.'s plan to acquire food service rival US Foods, mergers and acquisitions continue to have an effect on the size and capabilities of private fleets in many areas.

The biggest deal on the table is a merger of Halliburton Co. and Baker Hughes in the Petroleum & Chemical sector. Halliburton, the biggest energy services company on the TT100 list, ranks No. 5 with more than 5,600 tractors, while Baker Hughes ranks No. 16 with 2,282 tractors.

In the grocery sector, Albertsons' purchase of Safeway Inc. boosted Albertsons' rank to No. 26 on the TT100 list from No. 47 a year ago. Another deal reportedly in the works would combine No. 48 Delhaize America and its 684 tractors, with Ahold USA and its 351 tractors.

The combination of two building materials distributors — Builders FirstSource and ProBuild Holdings — placed Dal-

las-based Builders FirstSource at No. 35 on the private TT100 with 968 tractors.

One of the biggest movers on the list this year is Love's Travel Stops & Country Stores — No. 58 in 2015, up from No. 70 in 2014. The Oklahoma City-based company uses its fleet — Gemini Motor Transport — to haul fuel to its growing network of truck stops and convenience stores.

An unusually large number of companies are making their first appearances on the list this year. They include:

■ Maxim Crane Works (No. 64), in Bridgeville, Pennsylvania, which rents construction cranes and lift equipment.

■ The Quikrete Cos. (No. 65), of Atlanta, which manufactures concrete and cement mixes.

■ Sanjel Corp. (No. 66), in Calgary, Alberta, provides oil field services.

■ Pilot Thomas Logistics (No. 67), of Fort Worth, Texas, delivers fuel and lubricants.

■ C&S Wholesale Grocers (No. 68), in Keene, New Hampshire, is a grocery wholesaler.

■ Cudd Energy Services (No. 72), in The Woodlands, Texas, provides production and firefighting services for the oil and gas industry.

■ Energy Transfer Partners (No. 73), of Dallas, distributes natural-gas liquids and gasoline.

■ Veolia North America (No. 77), in Chicago, provides water treatment and disposal services.

■ SE Independent Delivery Service (No. 80), of Seffner, Florida, delivers furniture for Rooms To Go.

■ Coca-Cola Bottling Co. United (No. 87), in Birmingham, Alabama, distributes beverages in the southeastern United States.

■ Hertz Equipment Rental (No. 92), of Bonita Springs, Pennsylvania, provides rental equipment for construction and other industries.

■ KeHE Distributors (No. 94), in Romeoville, Illinois, distributes food and merchandise.

■ Ecolab Inc. (No. 96), of St. Paul, Minnesota, provides water treatment and cleaning services.

Companies are ranked based on the total number of tractors in the fleet, with data provided directly by the companies or by the U.S. Department of Transportation, which maintains a record of tractors, trucks and trailers registered by private and for-hire interstate motor carriers in the United States.

ACKNOWLEDGMENTS AND SOURCES

The 2015 TRANSPORT TOPICS Top 100 Private Carriers is a special project of TRANSPORT TOPICS. Companies are ranked based on the number of heavy-duty tractors they operate using data from company and government sources.

Senior Features Writer Daniel P. Bearth was the project coordinator, with assistance from editorial researcher Brandon Green. Cover design and layout is by Joseph Terry, senior designer.



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RANK 2015	RANK 2014	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
1 	1	PepsiCo Inc. Purchase, N.Y. NYSE: PEP Dennis Selle, Global Procurement Manager <i>www.pepsico.com</i>	8,397 tractors 14,906 straight trucks 11,734 trailers	\$66.7 billion	PepsiCo Americas Beverages produces and distributes soft drinks, juices, coffee, teas, sports drinks and bottled water. Frito-Lay North America produces and distributes potato chips, tortilla chips and cheese snacks, granola bars, pretzels and popcorn. Quaker Foods North America produces and distributes cereals, rice and pasta products. Sabritas produces and distributes snack foods in Mexico. Gamesa produces and distributes cookies in Mexico. Latin Americas Foods produces and distributes snack foods in Brazil, Argentina, Colombia, Ecuador, Guatemala and Venezuela.
2 	2	Sysco Corp. Houston NYSE: SYY Scott Charlton, Senior Vice President, Distribution Services <i>www.sysco.com</i>	7,647 tractors 1,190 straight trucks 9,577 trailers 388 pickups and cargo vans	\$46.5 billion	Distributes food and beverages, kitchen equipment and cleaning supplies to restaurants, schools and health-care institutions through 194 distribution centers in the United States, Canada and Ireland; includes operations of Tannis Trading Inc. of Ottawa, acquired in April. The Sygma Network delivers food and nonfood products to chain restaurants through 17 operating companies. Sysco Specialty Meat delivers meat products through 30 operating companies. European Imports Inc. distributes cheese, meat and other imported food products in the U.S. FreshPoint Inc. distributes fresh fruits and vegetables through 25 operating companies. Guest Supply Inc. provides housekeeping supplies, room accessories and textiles to the lodging industry. International Food Group distributes food and supplies to restaurants in more than 90 countries. Mayca Distribuidores S.A. distributes food and operates a retail cash-and-carry business with seven locations and a truck leasing business in Costa Rica — 50% ownership. Pacific Star Foodservice distributes food to restaurants, casinos, theme parks, movie theaters and hotels in Mexico — 50% ownership.
3 	4	Wal-Mart Stores Bentonville, Ark. NYSE: WMT Chris Sultemeier, Executive Vice President, Logistics <i>www.walmart.com</i>	6,294 tractors 106 straight trucks 61,528 trailers	\$482.2 billion	Wal-Mart U.S. operates 4,540 discount department stores, supercenters, neighborhood markets and small-format stores in the United States. Wal-Mart International operates 6,300 retail and wholesale department stores and food markets in 26 countries. Sam's Club operates 647 merchandise warehouses in the United States. Yihaodian provides e-commerce services in China. Wal-Mart Transportation delivers merchandise to stores from 158 distribution centers.
4 	3	Coca-Cola Co. Atlanta NYSE: KO Irial Finan, President, Bottling Investments and Supply Chain <i>www.coca-cola.com</i>	5,664 tractors 1,054 straight trucks 7,465 trailers	\$46 billion	Coca-Cola Refreshments produces and distributes soft drinks, water, juices, coffee, tea, and energy and sports drinks sold in more than 200 countries.
5 	6	Halliburton Co. Houston NYSE: HAL David Lesar, CEO <i>www.halliburton.com</i>	5,637 tractors 1,160 straight trucks 8,935 trailers	\$29.4 billion	Halliburton Energy Services provides pressure pumping, production enhancement and well drilling and completion services for the oil and gas industry, plus well logging and testing equipment in the United States and more than 80 other countries.
6 	5	US Foods Rosemont, Ill. (Clayton, Dubilier & Rice Inc./Kohlberg Kravis Roberts & Co.) Mark Scharbo, Chief Supply Chain Officer <i>www.usfoods.com</i>	5,190 tractors 333 straight trucks 6,461 trailers	\$22 billion	Distributes food and related products to restaurants, hotels, health-care facilities, cafeterias and schools in the United States.

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7	6	 Agrium Inc. Calgary, Alberta NYSE/TSX: AGU Michael Gates, Fleet Department Manager <i>www.agrium.com</i>	3,806 tractors 2,479 straight trucks 7,627 trucks and cargo vans 5,937 trailers	\$13 billion	Crop Production Services supplies fertilizer, seed and other agricultural products from 1,473 locations in North and South America and Australia. Agrium Wholesale distributes nitrogen, potash and phosphate worldwide from production facilities in the United States and Canada, Europe, South America, Egypt and China.
8	9	 Reyes Holdings Rosemont, Ill. Don Van Witzenburg, Vice President of Fleet Operations <i>www.reyesholdings.com</i>	3,647 tractors 587 straight trucks 442 trucks and cargo vans 4,618 trailers	\$24 billion	Reinhart Foodservice distributes food and beverages, utensils and paper products and cleaning supplies to restaurants, sporting venues, schools, nursing homes and hospitals through 31 distribution centers in the United States. Martin-Brower Co. distributes food and supplies to McDonald's restaurants in the United States, Canada, Europe, Central and South America and Asia. Reyes Beverage Group distributes beer in 13 metropolitan markets in the United States, includes operations of Gold Coast Beverage Distributors acquired in January. Great Lakes Coca-Cola Distribution distributes beverages in the greater Chicago area and Northwest Indiana, established in June.
9	7	 McLane Co. Temple, Texas (Berkshire Hathaway Inc.) Robbie Wainwright, Vice President, Logistics/Engineering <i>www.mclaneco.com</i>	3,537 tractors 305 straight trucks 9 trucks and cargo vans 5,283 trailers	\$46 billion	McLane Grocery Distribution delivers food and groceries to convenience stores, drug stores, mass merchandisers, wholesale clubs and movie theaters through 21 distribution centers. McLane Foodservice Distribution delivers food and service items to quick-service restaurant chains through 18 distribution centers. McLane Beverage Distribution distributes alcoholic beverages in select states. Empire Distributors distributes alcoholic beverages in Georgia, North Carolina and Tennessee. MBM Customized Foodservice Distribution distributes food to national restaurant chains. Salado Sales develops and distributes private-label food products. Vantix Logistics provides supply chain consulting and transportation management. First American Carriers provides information management and logistics services. International Traders Inc. redistributes food products. McCarty-Hull Inc. distributes food and groceries to convenience stores in Texas, New Mexico, Oklahoma and Kansas. C.D. Hartnett Co. distributes food and groceries to convenience stores and food service operators.
10	11	 Schlumberger Ltd. Houston (Schlumberger N.V., Paris) NYSE: SLB Thomas Tjepner, President, North America <i>www.slb.com</i>	3,394 tractors 1,299 straight trucks 4,770 trailers	\$48.6 billion	Provides oil and gas drilling services and project management services in 85 countries, includes operations of SES Holdings Ltd. in Canada acquired in March 2014. Eurasia Drilling Co. provides onshore oil and gas drilling services in Russia — 45.65% ownership acquired in January. WesternGeco provides seismic testing services.
11	10	 C&J Energy Services Houston NYSE: CJES Joshua E. Comstock, Chairman and CEO <i>www.cjenergy.com</i>	2,970 tractors 1,661 straight trucks 4,517 trailers	\$1.6 billion	Provides oil and gas drilling, production and well completion services in the United States and western Canada. Total Equipment and Service manufactures hydraulic fracturing, coiled tubing and pressure pumping equipment.
12	12	 Tyson Foods Springdale, Ark. NYSE: TSN Bryan McDuffie, Vice President of Transportation <i>www.tysonfoods.com</i>	2,785 tractors 1,119 trucks and cargo vans 3,700 trailers	\$37.6 billion	Operates farms for cattle, chicken and hogs; produces and markets fresh beef, chicken and pork, pepperoni, pizza toppings, bacon, deli meats, hams, franks, snacks, appetizers, side items, refrigerated and frozen prepared meals in the United States and approximately 130 countries. Tyson Food Service produces and distributes pizza crusts, tortillas, soups, sauces, appetizers and side items.








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13 	14	Performance Food Group Richmond, Va. (The Blackstone Group/Wellspring Capital Management) Jeff Williamson, Senior Vice President of Operations <i>www.pfgc.com</i>	2,534 tractors 96 straight trucks 3,122 trailers	NA	Performance Foodservice distributes food and food-related products through 24 broadline distribution centers to restaurants, hotels, health-care facilities and schools in the United States. PFG Customized Distribution distributes food and food-related products through 10 specialty distribution centers to restaurant chains in the United States and other countries. Vistar Corp. distributes candy, snacks, beverages and other convenience food items to vending, retail, concession, theater, fundraising and coffee service industries through 24 distribution centers and 11 cash-and-carry stores.
14 	25	CHS Inc. Inver Grove Heights, Minn. NASDAQ: CHSCP Patrick Hessini, Vice President of Transportation and Distribution <i>www.chsinc.com</i>	2,496 tractors 1,001 straight trucks 2,193 trailers	\$42.7 billion	Operates petroleum refineries and pipelines and supplies propane, lubricants and renewable fuels. The company also sells grain and oilseeds, fertilizer and animal feed, processes soybeans and flour and provides insurance and financial services, includes operations of Illinois River Energy acquired in June 2014 and Patriot Renewable Fuels acquired in June. CHS Transportation distributes petroleum, propane, anhydrous ammonia, fertilizer and other bulk and packaged products to local cooperatives and retail stores.
15 	13	Dr Pepper Snapple Group Plano, Texas NYSE: DPS Derry Hobson, Executive Vice President of Supply Chain <i>www.dpsg.com</i>	2,342 tractors 81 straight trucks 1,330 trucks and cargo vans 2,828 trailers	\$6.1 billion	Produces and distributes soft drinks, water, tea, mixers, juices and other beverages from 22 bottling and manufacturing plants and more than 100 distribution centers in the United States, Canada, Mexico and the Caribbean.
16 	15	Baker Hughes Inc. Houston NYSE: BHI Richard Williams, President of North America Region <i>www.bakerhughes.com</i>	2,282 tractors 1,813 straight trucks 2,856 trailers	\$24.6 billion	Provides oil and gas drilling and production services in the United States, Canada, Latin America, Europe, Africa, Russia and Caspian Sea, Middle East and Asia-Pacific regions, includes operations of software firm Performix Inc. acquired in April 2014.
17 	23	Clean Harbors Inc. Norwell, Mass. NYSE: CLH Alan McKim, CEO <i>www.cleanharbors.com</i>	1,906 tractors 6,739 straight trucks 4,188 trailers	\$3.4 billion	Clean Harbors Environmental Services provides collection, transportation, treatment and disposal of hazardous materials in the United States, Canada, Mexico and Puerto Rico. Safety-Kleen Systems provides used oil recycling and re-refining, parts washers and environmental services for small-quantity generators. Thermo Fluids Inc. provides recycling services for used oil, antifreeze products, parts washers and solvents, acquired in April.
18 	16	Dean Foods Co. Dallas NYSE: DF Craig McCutcheon, Senior Vice President of Logistics <i>www.deanfoods.com</i>	1,900 tractors 3,000 straight trucks 445 trucks and cargo vans 5,500 trailers	\$9.5 billion	Produces and distributes milk, ice cream, cheese, juices, teas and other dairy products to retail stores, distributors, food-service distributors, schools and government institutions in the United States.
19 	24	Gordon Food Service Grand Rapids, Mich. David Ponstein, National Director of Transportation <i>www.gfs.com</i>	1,700 tractors 88 straight trucks 2,158 trailers	NA	Manufactures and distributes food, beverages and related supplies to restaurants, schools and institutions through 23 distribution centers and 170 cash-and-carry stores in the United States and Canada, includes operations of Glazier Foods Co. in Houston acquired in March 2014 and Halperns Steak and Seafood Co. in Atlanta acquired in January.








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20 	20	Weatherford International Houston (Weatherford International Ltd., Geneva, Switzerland) NYSE: WFT Bernard Duroc-Danner, Chairman and CEO <i>www.weatherford.com</i>	1,684 tractors 1,046 straight trucks 3,379 trailers	\$14.9 billion	Provides oil and gas drilling, well completion and production services in the United States, Canada and more than 100 other countries.
21 	18	Basic Energy Services Fort Worth, Texas NYSE: BAS T. M. "Roe" Patterson, CEO <i>www.basicenergyservices.com</i>	1,620 tractors 386 straight trucks 1,819 trailers	\$1.5 billion	Provides a range of well services to oil- and gas-drilling companies in the Texas Gulf Coast, the Ark-La-Tex region, the Permian Basin, the Mid-Continent and the Rocky Mountain and Appalachian regions in the United States.
22 	22	The Kroger Co. Cincinnati NYSE: KR W. Rodney McMullen, CEO <i>www.kroger.com</i>	1,474 tractors 35 straight trucks 5,386 trailers	\$108.5 billion	Operates 2,625 supermarkets and department stores in 34 states and the District of Columbia through 36 distribution centers under the Kroger , Pay Less Super Markets , Baker's , City Market , Dillon's , Gerbes Super Markets , Jay C Food Stores , Food 4 Less , Foods Co. , Owen's , Ruler Foods , Fred Meyer , Fry's , King Soopers , QFC , Ralph's , Scott's Food & Pharmacy , Smith's Food & Drug Stores and Harris Teeter brand names. The company also operates 2,111 retail pharmacies and 148 health clinics, 782 convenience stores under the Turkey Hill , Minit Markets , Kwik Shop , Loaf 'N Jug , Quick Stop and Tom Thumb brand names, 326 jewelry stores under the Fred Meyer Jewelers and Littman Jewelers brand names, 1,330 fueling stations and 37 food-processing plants in the United States. YOU Technology Brand Services provides digital coupons and promotions. Vitacost.com Inc. provides online sales and order fulfillment of dietary supplements, cosmetics, personal care products, pet products, sports nutrition and health foods.
23 	17	United Rentals Inc. Stamford, Conn. NYSE: URI Michael Kneeland, CEO <i>www.ur.com</i>	1,420 tractors 2,204 straight trucks 1,484 trailers	\$5.7 billion	Supplies equipment and tools to construction and industrial firms, utilities, municipalities and homeowners through more than 881 locations in the United States and Canada, includes operations of National Pump acquired in April 2014.
24 	21	Airgas Inc. Radnor, Pa. NYSE: ARG Dallas Hamilton, Fleet Director <i>www.airgas.com</i>	1,410 tractors 2,781 straight trucks 1,236 trucks and cargo vans 3,857 trailers	\$5.1 billion	Distributes industrial, medical and specialty gases, welding and related safety products through 1,100 locations in the United States. The company also manufactures nitrous oxide and liquid CO2 and supplies dry ice. Airgas Specialty Products distributes anhydrous and aqua ammonia, diesel exhaust fluid and related services through 25 locations in the United States. Red-D-Arc Welderentals rents and leases welding equipment and power generators through 70 locations in the U.S., Canada, Mexico, United Kingdom, France, the Netherlands, Germany, Oman and United Arab Emirates.
25 	19	Gibson Energy Inc. Calgary, Alberta TSX: GEI Stewart Hanlon, CEO <i>www.gibsons.com</i>	1,400 tractors 2,600 trailers	\$8.6 billion	Provides transportation and storage of crude oil, natural-gas liquids and refined petroleum products in Canada and the United States. Canwest Propane supplies wholesale and retail propane through 56 locations in Canada. Moose Jaw Refinery refines and markets petroleum products, asphalt, well site fluids and roofing flux. Gibson Environmental Services provides water treatment and disposal and oil field waste management services. Chief Hauling Contractors provides liquid and dry bulk transportation services.









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26	47	 Albertsons Boise, Idaho (Cerberus Capital Management) Jerry Tidwell, Executive Vice President of Supply Chain www.albertsons.com	1,378 tractors 621 straight trucks 88 trucks and cargo vans 5,225 trailers	NA	Operates more than 2,200 supermarkets and pharmacies in 29 states under the Safeway, Vons, Pavilions, Randalls, Tom Thumb, Carrs, Albertsons, Acme, Jewel-Osco, Shaw's, Star Market, Super Saver, United Supermarkets, Market Street and Amigos brand names in 34 states and the District of Columbia. The company also operates 20 food processing plants and 27 distribution facilities.
27	44	 Key Energy Services Houston NYSE: KEG Dick Alario, CEO www.keyenergy.com	1,355 tractors 1,897 straight trucks 1,500 trailers	\$1.4 billion	Provides oil and gas well servicing, contract drilling, pressure pumping, fishing and rental tools, electric wireline and other oil field services in the United States, Mexico, Columbia, Ecuador, the Middle East and Russia.
28	38	 Helena Chemical Co. Collierville, Tenn. (Marubeni America Corp.) www.helenachemical.com	1,204 tractors 1,735 straight trucks 2,575 trailers	NA	Distributes fertilizer and pesticides through 450 locations in the United States for agricultural, turf, ornamental, forestry, aquatics and vegetation-management markets, includes operations of Taylor Ag Services in North Dakota acquired in April.
29	29	 DOT Foods Mount Sterling, Ill. Paul Mugerditchian, President of DOT Transportation www.dotfoods.com	1,190 tractors 2 straight truck 16 trucks and cargo vans 1,835 trailers	NA	Redistributes groceries, flatware and janitorial supplies from manufacturers to food processors and food service distributors through nine distribution centers in the United States. DOT Transportation provides dry van and refrigerated truckload and less-than-truckload freight transportation services.
30	27	 Praxair Inc. Danbury, Conn. NYSE: PX Michael Marino, Vice President of Global Supply Chain www.praxair.com	1,099 tractors 1,877 straight trucks 3,677 trailers	\$12.3 billion	Supplies atmospheric and process gases and metal and ceramic coatings in North and South America, Europe and Asia, includes operations of Cryospec Inc. in San Francisco and Garland Welding Supplies in Garland, Texas, acquired in July. Praxair Surface Technologies supplies metallic and ceramic coatings and powders from 30 facilities to aviation, industrial gas turbine and energy industries in 13 countries. NuCO2 provides carbon dioxide for beverages served at restaurants, convenience stores, theme parks and sports venues.
31	28	 Prairie Farms Dairy Carlinville, Ill. Jay Naples, Corporate Fleet Manager www.prairiefarms.com	1,094 tractors 1,348 straight trucks 250 trucks and cargo vans 2,946 trailers	NA	Produces and distributes dairy and nondairy products for about 700 member dairies in 14 states and is a joint venture partner with regional dairy manufacturers and distributors, including: Hiland Dairy Foods, Madison Farms Butter Co., Muller-Pinehurst Dairy, Turner Dairy, Central Dairy and East Side Jersey Dairy. Ice Cream Specialties produces frozen ice cream sandwiches, fudge bars and popsicles. PFD Supply Corp., GMS Transportation distribute food and paper products to restaurants and fast-food restaurants.
32	39	 Pilot Flying J Inc. Knoxville, Tenn. David Hughes, Director of Transportation www.pilottravelcenters.com	1,035 tractors 1,331 trailers	NA	Operates more than 650 travel plazas and fuel stops in the United States and Canada and provides banking and financial services, insurance, fuel purchasing, communications and truck sales among its offerings. Flying J Transportation operates as a for-hire and private carrier.

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33 	30	CEMEX USA Houston (CEMEX, Nuevo Leon, Mexico) NYSE: CX Karl Watson Jr., President <i>www.cemexusa.com</i>	1,028 tractors 5,141 straight trucks 1,677 trailers	\$3.7 billion	Manufactures and sells ready-mix cement, concrete blocks and aggregates and operates 13 cement plants, 46 distribution terminals, 100 rock quarries and 450 ready-mix plants in the United States. New Line Transport operates as a private and for-hire flatbed carrier.
34 	33	Plains All American Pipeline Houston NYSE: PAA James Ferrell, Vice President of Supply Chain Management <i>www.paalp.com</i>	990 tractors 1,900 trailers 8,100 railcars 149 barges 72 tugboats	\$43.5 billion	Distributes crude oil and liquefied petroleum gas through pipelines, trucks, railcars and barges. Settoon Towing operates barges and tugboats, 50% interest.
35 	Not Ranked	Builders FirstSource Dallas NASDAQ: BLDR Floyd Sherman, CEO <i>www.blldr.com</i>	968 tractors 2,506 straight trucks 1,693 trailers	\$1.6 billion	Manufactures and distributes building products through 56 local distribution centers in nine states. ProBuild Holdings supplies lumber and building materials to contractors through approximately 400 locations in 40 states, acquired in August.
36 	32	Nestlé USA Glendale, Calif. (Nestlé S.A., Vevey, Switzerland) Paul Grimwood, CEO <i>www.nestleusa.com</i>	936 tractors 4,216 straight trucks 1,313 trailers	\$9.7 billion	Nestlé Prepared Foods & Baking produces and distributes frozen meals, pasta and sauces, sandwiches and snacks from nine manufacturing plants. Nestlé Dreyer's Ice Cream Co. produces and distributes ice cream and frozen snacks. Nestlé Beverage produces and sells coffee, juices and beverage mixes. Nestlé Confections & Snacks produces candy and snacks. Nestlé Pizza produces frozen pizza. Nestlé Purina PetCare produces and distributes pet food. Nestlé Waters North America produces and distributes bottled water.
37 	31	Veritiv Corp. Norcross, Ga./Loveland, Ohio NTSE: VRTV Dave Rodenroth, Director of Fleet Optimization <i>www.veritivcorp.com</i>	870 tractors 199 straight trucks 172 trucks and cargo vans 1,290 trailers	\$7.4 billion	Distributes commercial printing and office paper products, packaging materials and facility maintenance supplies through 180 distribution centers in the United States, Canada and Mexico. PaperPlus sells paper products through retail stores in the United States. Graphic Communications provides consulting services. Bulkey Dunton Publishing Group supplies paper for publishing catalogs, advertising inserts, magazines and books. Veritiv Logistics provides packaging design and sourcing and fulfillment services.
38 	49	Sunbelt Rentals Fort Mill, S.C. (Ashtead Group, London) Brendan Horgan, CEO <i>www.sunbeltrentals.com</i>	840 tractors 2,285 straight trucks 831 trailers	\$2.7 billion	Provides equipment rental for construction, industrial and utility industries through 525 locations in the United States and Canada.
39 	36	Ben E. Keith Co. Forth Worth, Texas Daryl Wigington, Vice President <i>www.benekeith.com</i>	825 tractors 52 straight trucks 1,053 trailers	NA	Ben E. Keith Foods delivers food, paper goods, equipment and supplies to restaurants, hospitals, schools and other institutional businesses through seven distribution centers in 11 states. Ben E. Keith Beverage distributes beer and other beverages throughout Texas. Winn Meat Co. supplies meat products to customers in Texas and other areas of the Southwest.









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40 	35	Air Products Inc. Trexlerstown, Pa. NYSE: APD Douglas Sarbaugh, Manager of Fleet Maintenance www.airproducts.com	811 tractors 115 straight trucks 400 trucks and cargo vans 2,100 trailers	\$10.4 billion	Produces and distributes industrial gases and chemicals, equipment and process technology for a variety of industries, including electronics, energy, home health care and chemical processing in the United States and more than 50 other countries.
41 	41	Darling Ingredients Inc. Irving, Texas NYSE: DAR Patrick McNutt, Vice President of Fleet Operations www.darlingii.com	810 tractors 705 straight trucks 336 trucks and cargo vans 4,050 trailers	\$4 billion	Collects used cooking oil and animal byproducts and converts them into ingredients for pharmaceutical, food, animal feed, pet food, fuel and fertilizer companies.
42 	43	Shaw Industries Group Dalton, Ga. (Berkshire Hathaway Inc.) Phillip Dial, Director of Transportation www.shawinc.com	755 tractors 51 straight trucks 172 trucks and cargo vans 3,332 trailers	\$4.8 billion	Shaw Floors manufactures carpet, hardwood, laminate, vinyl, and tile and stone flooring, and synthetic turf for residential and commercial purposes. Shaw Transport operates as a for-hire and private carrier.
43 	37	Walgreen Co. Deerfield, Ill. NYSE: WAG Reuben Slone, Senior Vice President of Supply Chain, Retail and Pharmacy Renewal www.walgreens.com	754 tractors 14 straight trucks 1,848 trailers	\$76.4 billion	Operates 8,207 drugstores and pharmacies, 91 infusion and respiratory service facilities, nine specialty pharmacies and two mail service facilities in the United States, Guam and Puerto Rico. Walgreen Oshkosh Inc. operates as a private and for-hire carrier.
44 	26	Calfrac Well Services Calgary, Alberta TSE: CFW Fred Toney, President of U.S. Division www.calfrac.com	744 tractors 378 straight trucks 9 trucks and cargo vans 914 trailers	\$2.3 billion	Provides production services for oil and gas drilling in the United States, western Canada, Argentina, Colombia, Mexico and Russia.
45 	52	Linde North America Murray Hill, N.J. (The Linde Group, Munich, Germany) Mark Motter, Head of Supply Chain Excellence www.lindeus.com	733 tractors 1,840 straight trucks 2,060 trailers	\$2 billion	Distributes industrial and specialty gases through more than 400 locations in the United States and Canada. Linde Engineering North America supplies and constructs air separation and synthetic gas plants for petrochemical and pharmaceutical industries. Lincare Holdings Inc. provides respiratory care, infusion therapy and medical equipment to patients in the home.
46 	40	Kellogg Co. Battle Creek, Mich. NYSE: K Brian Beale, Associate Director of Transportation Procurement www.kelloggs.com	710 tractors 60 straight trucks 1,153 trailers	\$14.6 billion	Kellogg North America produces and distributes cereal, Keebler cookie and cracker products and frozen food in the United States and Canada. Godfrey Transport Inc. operates as a private and for-hire truckload carrier.

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47 	45	Univar Inc. Downers Grove, Ill. NASDAQ: UNVR Jennifer McIntyre, Vice President of USA Supply Chain and Transportation www.univar.com	699 tractors 74 straight trucks 1,346 trailers	NA	Distributes industrial and specialty chemicals through more than 700 facilities in North America, Europe, Asia and Latin America.
48 	50	Delhaize America Salisbury, N.C. (Delhaize Group, Brussels) www.foodlion.com	684 tractors 3,253 trailers	NA	Operates 1,295 supermarkets in 18 states under the Food Lion and Hannaford Bros. names. Delhaize America Transportation operates as a private and for-hire carrier.
48 	73	Perdue Farms Inc. Salisbury, Md. Rich Hernandez, Vice President of Transportation and Warehousing www.perdue.com	684 tractors 79 straight trucks 600 trucks and cargo vans 2,100 trailers	NA	Perdue Foods produces, distributes and markets chicken and turkey products to retail grocery stores, food-service and international customers. Perdue AgriBusiness processes grain and soybeans to produce animal feed and pet food ingredients and vegetable-based oils. Perdue Transportation Inc. operates as a for-hire and private carrier.
50 	45	Lowe's Cos. Inc. Mooresville, N.C. NYSE: LOW Robert Niblock, CEO www.lowes.com	662 tractors 3,844 straight trucks 681 trailers	\$56.2 billion	Operates 1,770 Lowe's Home Centers and 70 Orchard Supply Hardware stores in the United States, Canada and Mexico. The company ships products from 30 distribution centers and provides installation services for appliances, flooring and window blinds.
51 	42	Nuverra Environmental Solutions Scottsdale, Ariz. NYSE: NES Mark Johnsrud, CEO www.nuverra.com	653 tractors 417 straight trucks 1,012 trailers	\$536 million	Provides transportation, treatment, disposal and recycling of water and liquid waste used in oil and gas drilling in the United States. The company operates in more than 35 locations in eight states.
52 	53	United Natural Foods Inc. Providence, R.I. Nasdaq: UNFI Steven Spinner, CEO www.unfi.com	652 tractors 835 trailers	\$6.8 billion	Distributes natural foods and organic products to supermarkets and specialty stores through 14 distribution centers in the United States and Canada. Albert's Organics distributes organic produce, milk, dressings, eggs, juices, poultry and other specialty items through four distribution centers in the United States. Select Nutrition Distributors ships health and beauty aids, vitamins and supplements from distribution centers in California and Pennsylvania. Woodstock Farms produces nuts, dried fruits and other snack items. Earth Origins Market operates 12 retail grocery stores in Florida, Maryland and Massachusetts. Trudeau Distributing Co. distributes specialty-food products. Honest Green provides drop ship services to retailers and online food sellers. Tony's Fine Foods distributes deli meats, cheese, foodservice and bakery goods from distribution centers in California and Washington.
53 	54	Ashley Furniture Industries Arcadia, Wis. Larry Corey, Vice President of Transportation www.ashleyfurniture.com	646 tractors 7 straight trucks 2,300 trailers	NA	Manufactures furniture and bedding in the United States, China and Vietnam and distributes products to more than 500 Ashley Furniture HomeStores. Ashley Distribution Services operates as a for-hire and private carrier.









RANK 2015	RANK 2014	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
54  Core-Mark	58	Core-Mark Holding Co. San Francisco Nasdaq: CORE Thomas Perkins, CEO www.core-mark.com	639 tractors 64 straight trucks 794 trailers	\$10.3 billion	Distributes packaged consumer goods to convenience stores, grocery stores, mass merchandisers and drug, liquor and specialty stores through 29 distribution centers in the United States and Canada.
55 	61	Advanced Drainage Systems Hilliard, Ohio NYSE: WMS Joe Chlapaty, CEO www.ads-pipe.com	625 tractors 1,100 trailers	\$1.2 billion	Manufactures polyethylene pipe for agricultural, waste, mining, timber, residential and commercial construction and highway drainage markets through 61 plants and 29 distribution centers in the United States, Canada, Mexico, South America and Europe, includes operations of Ideal Pipe of Canada acquired in February. BaySaver Technologies Inc. manufactures stormwater treatment products — 65% interest.
56 	50	Mondelēz International Inc. East Hanover, N.J. NASDAQ: MDLZ Joseph Tuturice, Associate Director of North America Transportation www.mondelezinternational.com	610 tractors 300 straight trucks 50 trucks and cargo vans 730 trailers	\$34.2 billion	Manufactures and sells cookies and biscuits, chocolate, gum and candy, beverages, cheese and dairy products in more than 165 countries. Enjoy Life Foods manufactures cookies, snack bars for people with food allergies, acquired in February. Kinh Do manufactures biscuits, crackers and soft cakes in Vietnam — 80% ownership acquired in July. Jacobs Douwe Egberts produces and distributes coffee in 18 countries — 44% ownership acquired in July.
57 	56	Publix Super Markets Lakeland, Fla. Jeffrey Day, Director of Transportation and Maintenance www.publix.com	605 tractors 30 straight trucks 401 trucks and cargo vans 2,909 trailers	\$30.6 billion	Operates 1,095 supermarkets and pharmacies in Florida, Georgia, North Carolina, South Carolina, Alabama and Tennessee. The company also operates eight distribution centers, two bakeries, three dairies and one fresh food production facility in Florida and Georgia.
58 	70	Love's Travel Stops & Country Stores Oklahoma City Brent Bergevin, Director of Transportation www.loves.com	600 tractors 20 trucks and cargo vans 620 trailers	NA	Love's Travel Stops operates highway fueling stations in more than 350 locations in 40 states. Love's Country Stores operates convenience stores. Love's Truck Tire Care operates more than 190 tire centers and provides roadside assistance. Musket Corp. provides commodity trading services and wholesale fuel distribution. Gemini Motor Transport operates as a for-hire and private carrier.
59 	48	JBS USA Holdings Greeley, Colo. (JBS S.A., Sao Paulo) Gary Acromite, Vice President of Supply Chain Management Rodrigo Horwath, President of JBS Carriers www.jbssa.com	599 tractors 1,290 trailers	NA	JBS USA processes and delivers beef, pork, poultry, lamb and mutton products in the United States, Canada, Mexico, Puerto Rico and Australia. The company also processes hides for leather goods and processes amino acids and waste grease for industrial and consumer goods. JBS Five Rivers operates 12 cattle feed lots in the United States and Canada. Pilgrim's Pride Corp. processes and delivers chicken products in the United States, Puerto Rico and Mexico. The company operates 26 feed mills, 30 hatcheries and 13 distribution centers — 75% ownership, includes operations of Tyson de Mexico acquired in June. Sampco Inc. & Weddel Limited distributes beef products imported from South America. JBS Carriers operates as a private and for-hire refrigerated carrier.
60 	64	Food Services of America Scottsdale, Ariz. (Services Group of America) Doug Minert, CEO www.fsafood.com	597 tractors 52 straight trucks 741 trailers	NA	Distributes food and business supplies to hospitals, restaurants and schools in 15 Western states through 10 distribution centers. Systems Services of America distributes food to chain restaurants in the western United States and Pacific Rim. Amerifresh supplies fresh fruits and vegetables to grocery and food service companies in the United States. Ameristar Meats processes and distributes meat products to restaurants. Gampac provides supply chain logistics consulting services. Development Services of America manages 140 commercial properties in Arizona, Washington, Oregon, California, Alaska and Midwestern states.

RANK 2015	RANK 2014	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
61 	60	ABC Supply Co. Beloit, Wis. Robert Kislia, National Fleet Manager <i>www.abcsupply.com</i>	585 tractors 2,033 straight trucks 190 trucks and cargo vans 818 trailers	NA	Supplies roofing, siding, windows, gutters, doors and related materials through more than 490 locations in 49 states, includes assets of Siding World in Michigan, Indiana and Ohio, and The Standard Group in Trenton, New Jersey, acquired in 2014, plus Western Roofing Supply Co. in Minneapolis, the exterior building products division of The Ar-Jay Center in Cedar Rapids, Iowa, and Rome Building Products in Worcester, Massachusetts, acquired in March, Elite Home Supplies in Bay City, Michigan, acquired in May and Weather Guard Building Products in Colorado acquired in July.
62 	55	Golden State Foods Irvine, Calif. Mark Wetterau, CEO <i>www.goldenstatefoods.com</i>	573 tractors 42 straight trucks 858 trailers	\$6.5 billion	Distributes food and meat products, beverages and produce to food service operators and restaurants in the United States and 60 other countries, includes operations of Snap Fresh Foods of New Zealand acquired in August 2014. Groenz Group manufactures sauces, dressings, condiments and powders for quick-service restaurants and food service operators in New Zealand, Australia and the Pacific Islands.
63 	58	Archer Daniels Midland Co. Chicago NYSE: ADM Juan Luciano, CEO <i>www.adm.com</i>	561 tractors 84 straight trucks 1,510 trailers 28,100 railcars 2,600 barges 41 ocean vessels	\$81.2 billion	Processes soybeans, corn, wheat and cocoa into soy meal and oil, ethanol, high-fructose corn syrup and flour at 300 processing plants and more than 460 sourcing facilities in more than 140 countries, includes operations of WILD Flavors GmbH and Specialty Commodities acquired in 2014. Quality Liquid Feeds manufactures feed supplements for livestock — 50% ownership acquired in July. American River Transportation Co. transports agriculture commodities by barge. ADM Logistics provides bulk transportation for food-grade and chemical products, truckload and LTL, expedited, intermodal and flatbed freight, rail and port services, container shipping and ocean freight services.
64 	Not Ranked	Maxim Crane Works Bridgeville, Pa. Bryan Carlisle, CEO <i>www.maximcrane.com</i>	556 tractors 910 trailers	NA	Provides rental and sales of lift equipment, including hydraulic truck cranes, rough-terrain crawlers, tower cranes and conventional truck cranes and boom trucks through 30 locations in the United States, includes operations of Poindexter Crane Services in Indianapolis and Crane Rental Corp. in Orlando, Florida, acquired in May.
65 	Not Ranked	The Quikrete Cos. Atlanta James Winchester Jr., CEO <i>www.quikrete.com</i>	554 tractors 23 straight trucks 929 trailers	NA	Manufactures and distributes packaged concrete and cement mixes from 150 facilities in the United States, Canada, Puerto Rico, Panama and Peru.
66 	Not Ranked	Sanjel Corp. Calgary, Alberta Darin MacDonald, CEO <i>www.sanjel.com</i>	547 tractors 150 straight trucks 717 trailers	NA	Provides pressure pumping and well-completion services for oil and gas drilling projects in the United States, Canada and Saudi Arabia.
67 	Not Ranked	Pilot Thomas Logistics Fort Worth, Texas Scott Prince, CEO <i>www.pilotlogistics.com</i>	542 tractors 826 straight trucks 870 trailers	NA	Provides fuel, lubricants and chemicals to energy, mining and marine industries in the United States and Canada.
68 	Not Ranked	C&S Wholesale Grocers Keene, N.H. Peter Fiore, Executive Vice President of Distribution Services <i>www.cswg.com</i>	541 tractors 1,434 trailers	\$25.9 billion	Distributes food and groceries to about 5,000 stores in 15 states from more than 50 distribution centers.

RANK 2015	RANK 2014	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
69 	62	MDU Resources Group Bismarck, N.D. NYSE: MDU David Goodin, CEO www.mdu.com	537 tractors 1,834 straight trucks 1,905 trailers	\$4.5 billion	MDU Construction Services Group provides construction contracting services for utilities, gas pipelines and other industrial projects. Knife River Corp. supplies crushed stone, sand and gravel, asphalt and ready-mix concrete and building materials. Fidelity Exploration & Production Co. produces and delivers natural gas and oil. Montana-Dakota Utilities Co. generates electricity and distributes natural gas in Montana, North Dakota, South Dakota and Wyoming. Cascade Natural Gas Corp., Great Plains Natural Gas Co. and Intermountain Gas Co. distribute natural gas in Oregon, Washington, Minnesota, North Dakota and Idaho. WBI Energy distributes and stores natural gas and oil.
70 	63	American Air Liquide Holdings Houston (L'Air Liquide SA, Paris) Benoit Potier, CEO www.us.airliquide.com	529 tractors 57 straight trucks 1,244 trailers	NA	Supplies industrial and medical gases and related services to the steel, oil refining, chemistry, glass, electronics, paper, metallurgy, food-processing, health-care and aerospace industries from more than 140 production facilities in the United States and Canada. The company also operates more than 2,000 miles of pipeline for oxygen, nitrogen and hydrogen gases and operates gas production units at more than 300 customer sites.
71 	65	Bunzl Distribution USA St. Louis (Bunzl, London) Dan Hoover, Corporate Transportation Manager www.bunzlusa.com	520 tractors 24 straight trucks 8 trucks and cargo vans 835 trailers	NA	Supplies paper and plastic packaging, disposable operating supplies, cleaning and safety products from more than 100 warehouses to food processors, supermarkets, nonfood retailers, convenience stores and others in the United States, Canada, parts of Mexico and the Caribbean.
72 	Not Ranked	Cudd Energy Services The Woodlands, Texas (RPC Inc.) Richard Hubbell, CEO www.cudd.com	514 tractors 260 straight trucks 956 trailers	\$2.3 billion	Provides pressure pumping and well production services for oil and gas drilling companies in the United States and other countries. Cudd Well Control provides firefighting services for oil and gas wells. Bronco Oilfield Services provides well testing, surface control and pumping equipment services. EPI Consultants provides engineering services. Patterson Tubular Services provides pipe and other tubular goods for oilfield drilling activity.
73 	Not Ranked	Energy Transfer Partners Dallas NYSE: ETP Kelcy Warren, CEO www.energytransfer.com	508 tractors 108 straight trucks 543 trailers	\$51.2 billion	Operates pipelines to distribute natural gas and natural gas liquids in the United States. Sunoco Logistics Partners distributes crude oil, refined petroleum products and natural gas liquids and operates more than 150 retail stores and fuel stations in the United States.
74 	66	H.E.B. Grocery Co. San Antonio www.heb.com	505 tractors 9 straight trucks 2,840 trailers	NA	Operates supermarkets under the names H-E-B and Central Market in Texas, Louisiana and Mexico. The company also processes meat, dairy products, bread and tortillas.
74 	71	Oldcastle Inc. Atlanta (CRH PLC, Dublin, Ireland) Mark Towe, CEO www.oldcastle.com	505 tractors 1,732 straight trucks 1,509 trailers	NA	Allied Building Products supplies roofing, siding, window and interior products to residential and commercial contractors through 200 locations in the United States. Oldcastle BuildingEnvelope supplies windows and glass walls, doors, skylights and architectural glass. Oldcastle Materials provides aggregates, asphalt and ready-mix concrete for construction and paving projects. Oldcastle Building Products supplies concrete masonry, decorative stone, lawn and garden paving products, clay brick and roof tiles through 206 locations in the United States and Canada.

RANK 2015	RANK 2014	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
76 	79	Shamrock Foods Co. Phoenix <i>www.shamrockfoods.com</i>	504 tractors 60 straight trucks 75 trucks and cargo vans 757 trailers	NA	Produces and distributes food and groceries, dairy products, fresh and frozen seafood and meat, produce, dietary products, equipment and beverage and chemical supplies through four distribution centers in the southwestern United States. Shamrock Farms produces milk.
77 	Not Ranked	Veolia North America Chicago (Veolia Environnement, Paris) Terry Mah, CEO <i>www.veolionorthamerica.com</i>	489 tractors 1,546 straight trucks 1,231 trailers	NA	Veolia Environmental Services provides processing, recycling and disposal of liquid and solid waste products. Veolia Energy offers energy and facilities management services. Veolia Water Solutions & Technologies provides design and building services for waste water treatment. Veolia Transportation operates bus, rail, paratransit, shuttle and taxi services.
78 	75	Pepsi Bottling Ventures Raleigh, N.C. Paul Mennard, Director of Fleet Operations <i>www.pepsibottlingventures.com</i>	466 tractors 147 straight trucks 202 trucks and cargo vans 530 trailers	NA	Produces and distributes soft drinks through 21 bottling, distribution and sales facilities to customers in North and South Carolina, Virginia, Maryland and Delaware.
79 	82	Ace Hardware Corp. Oak Brook, Ill. Scott McLean, Director of Transportation <i>www.acehardware.com</i>	450 tractors 1,126 trailers	\$4.7 billion	Distributes hardware and building materials to 4,800 member-owned stores in more than 60 countries through 17 warehouses in the United States and distribution centers in China, Panama and the United Arab Emirates.
80 	67	Foster Farms Livingston, Calif. Ron Foster, CEO <i>www.fosterfarms.com</i>	449 tractors 136 straight trucks 1,089 trailers	NA	Processes and distributes chicken and turkey products. The company also operates chicken hatcheries, grow-out ranches and feed mills. Crystal Creamery, Humbolt Creamy process and distribute milk and dairy products in California. Fernandos Foodservice produces and distributes Mexican food.
80 	Not Ranked	SE Independent Delivery Services Seffner, Fla. <i>www.seidsinc.com</i>	449 tractors 150 straight trucks 1,126 trailers	NA	Delivers furniture for Rooms To Go in the Southeastern United States.
82 	84	Sentinel Transportation Wilmington, Del. (DuPont/Phillips 66) <i>www.sentineltrans.com</i>	439 tractors 55 straight trucks 41 trucks and cargo vans 1,168 trailers	NA	Provides bulk transportation of chemicals and petroleum products.
83 	71	Supervalu Inc. Eden Prairie, Minn. NYSE: SVU Sam Duncan, CEO <i>www.supervalu.com</i>	437 tractors 4 straight trucks 1,807 trailers	\$17.8 billion	Provides wholesale distribution of produce and groceries to 1,900 independent grocery stores in 42 states through 17 distribution centers. The company also operates 1,334 Save-A-Lot Foods discount grocery stores and 191 retail grocery stores under the Cub Foods, Rainbow, Shoppers Food & Pharmacy, Shop 'n Save, Farm Fresh and Hornbacher's banners in the United States. W. Newell & Co. supplies fresh produce.

RANK 2015	RANK 2014	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
83 	81	Bimbo Bakeries USA Horsham, Pa. (Grupo Bimbo, Mexico City) Gary Prince, President <i>www.bimbobakeriesusa.com</i>	437 tractors 4,135 straight trucks 1,365 trailers	NA	Produces and distributes bread, buns, bagels, English muffins, tortillas, chips, snack cakes, cookies, doughnuts, cakes and pastries from more than 60 bakeries and operates on more than 11,000 sales routes in the United States.
83 	85	The H.T. Hackney Co. Knoxville, Tenn. <i>www.hthackney.com</i>	437 tractors 167 straight trucks 585 trailers	NA	Distributes food and groceries to supermarkets, convenience stores and food service operators in 22 states in the eastern United States. Hackney Home Furnishings operates retail furniture stores in Indianapolis, and Athens, Tennessee Uncle Ray's Potato Chips produces potato chips and snack foods. Great American Deli produces packaged sandwiches and ready-to-eat food items. Neuro Fuel produces a mood-enhancing drink.
86 	77	Sherwin-Williams Co. Cleveland NYSE: SHW David Phillips, Director of Fleet Operations <i>www.sherwin.com</i>	436 tractors 1 straight truck 1,447 trailers	\$11.1 billion	Manufactures paint, finishes, coatings and varnishes, operates 4,003 retail paint stores in the United States, Canada and the Caribbean. The company distributes products from 65 plants and 37 distribution centers. Sherwin-Williams Global Finishes Group distributes liquid and powder finishes to more than 100 countries and operates 300 branch locations in North America, South America, Europe and Asia. Latin America Coatings Group operates 276 stores in Mexico, Argentina, Brazil, Chile, Ecuador, Peru, Uruguay and Colombia. Contract Transportation Systems operates as a for-hire and private carrier.
87 	Not Ranked	Coca-Cola Bottling Co. United Birmingham, Ala. Stanley Ellington, Vice President of Supply Chain and Operations <i>http://cocacolaunited.com</i>	426 tractors 231 straight trucks 465 trailers	NA	Produces and distributes soft drinks, juices, water and energy drinks through 27 distribution centers in the southeastern United States.
88 	74	Mohawk Industries Calhoun, Ga. NYSE: MHK Jeffrey Lorberbaum, Chairman and CEO <i>www.mohawkflooring.com</i>	420 tractors 138 straight trucks 2,217 trailers	\$7.8 billion	Manufactures and distributes carpets and rugs, hardwood laminate, wood, stone, ceramic tile and vinyl flooring in the United States, Australia, Brazil, Canada, China, Europe, India, Malaysia, Mexico and Russia, includes operations of IVC Group in Luxembourg acquired in January. Mohawk Carpet Transportation of Georgia operates as a for-hire and private carrier.
89 	77	Sanderson Farms Inc. Laurel, Miss. Nasdaq: SAFM Joe Sanderson Jr., CEO <i>www.sandersonfarms.com</i>	408 tractors 31 straight trucks 575 trailers	\$2.8 billion	Produces, processes and sells fresh and frozen chicken products and prepared food items to retailers, distributors and fast-food restaurants.
90 	68	Patterson-UTI Energy Inc. Houston Nasdaq: PTEN William Hendricks, Jr., CEO <i>www.patenergy.com</i>	407 tractors 432 straight trucks 605 trailers	\$3.2 billion	Patterson UTI Drilling Co. operates 275 oil and gas rigs in the United States and western Canada. Universal Pressure Pumping Inc. and Universal Well Services provide pressure pumping services and drilling and completion fluid services in Texas and the Appalachian region.

RANK 2015	RANK 2014	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
91 	69	BlueLinx Holdings Atlanta NYSE: BXC Mitchell Lewis, CEO <i>www.bluelinxco.com</i>	401 tractors 6 straight trucks 615 trailers	\$2 billion	BlueLinx Corp. distributes building products through 48 distribution centers in the United States.
92 	Not Ranked	Hertz Equipment Rentals Bonita Springs, Fla. (Hertz Global Holdings) Larry Silber, CEO <i>www.hertzequip.com</i>	397 tractors 745 straight trucks 431 trailers	\$1.6 Billion	Provides rental equipment from 350 locations for construction, industrial, oil and gas, entertainment and governmental organizations in the United States.
93 	94	Valley Proteins Inc. Winchester, Va. Richard Evans, Director of Transportation <i>www.valleyproteins.com</i>	380 tractors 107 straight trucks 30 trucks and cargo vans 1,033 trailers	NA	Collects and resells animal byproducts, used grease and dead animal stock to manufacturers of pet food, fatty acids, chemicals and lubricants. The company also makes biofuel at 12 conversion facilities in the United States.
94 	Not Ranked	KeHE Distributors Romeoville, Ill. Chris Sieburg, Senior Vice President of Distribution <i>www.kehe.com</i>	375 tractors 575 trailers	NA	Distributes merchandise and food products through 12 warehouses to grocery stores and independent retail businesses in the United States, Canada, Mexico, the Caribbean and Central and South America.
95 	87	Castellini Group Wilder, Ky. David Caldwell, Corporate Transportation Manager <i>www.castellinicompany.com</i>	373 tractors 530 trailers	NA	Distributes fresh produce and organic foods. Crosset Co. provides store delivery. Grant County Foods operates tomato and banana ripening facilities. Club Chef supplies fresh-cut vegetables and lettuce. RWI Transportation provides refrigerated and dry van truckload and LTL transportation services.
96 	83	Maines Paper & Food Service Conklin, N.Y. James Bullins, Fleet Manager <i>www.maines.net</i>	371 tractors 62 straight trucks 501 trailers	\$4 billion	Distributes food and grocery products, produce and cleaning supplies for food service operators, restaurants, schools and health-care institutions in 33 states through nine distribution centers. Produce Express distributes produce in New York, Pennsylvania, Connecticut and Massachusetts. Maines Food & Party Warehouse provides food and party supplies. ServiSolutions provides beverage services and equipment.
96 	Not Ranked	Ecolab Inc. Saint Paul, Minn. NYSE: ECL Alex Blanco, Chief Supply Chain Officer <i>www.ecolab.com</i>	371 tractors 576 straight trucks 369 trailers	\$14 billion	Provides water treatment and cleaning services for food, health care, energy, hospitality and industrial markets in the United States and more than 170 other countries. Nalco Water & Process Services provides water treatment services. Nalco Cal Water sells, installs and services water purification systems in the Western U.S. Nalco Crossbow Water provides industrial water pretreatment services in the Midwestern U.S. Res Kem provides water treatment parts and services in the Eastern U.S.
98 	86	J.R. Simplot Co. Boise, Idaho <i>www.simplot.com</i>	370 tractors 793 straight trucks 1,444 trailers	NA	Produces potatoes and vegetables; manufactures fertilizer, animal feed, veterinary products and grass seed; operates phosphate and silica mines, cattle ranches and feedlots with operations in the United States, Canada, Mexico, Australia, New Zealand and China. Western Stockmen's sells supplies for cattle, horses, dogs, cats, swine, sheep, goats, rabbits and poultry.

RANK 2015	RANK 2014	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
98	90	AmeriGas Partners Valley Forge, Pa. NYSE: APU Jerry Sheridan, CEO <i>www.amerigas.com</i>	370 tractors 8,365 straight trucks 1,040 trailers 410 rail cars	\$3.7 billion	AmeriGas Propane delivers propane to residential and commercial customers from approximately 2,000 locations in the United States.
100		Nexeo Solutions The Woodlands, Texas (TPG Capital) David Bradley, CEO <i>www.nexeosolutions.com</i>	369 tractors 5 straight trucks 643 trailers	\$4.5 billion	Distributes chemicals, plastics and composite materials for industrial, energy, paints and coatings, health-care and personal-care industries in North America, Europe, Asia and the Middle East. The company also provides waste collection, recovery and disposal services.

Ranking of Top Private Carriers by Sector

Manufacturing

Rank	Company	2015 Tractors	Rank	Company	2015 Tractors	
1	Shaw Transport	755	12	Ryerson Cos.	205	
2	Ashley Distribution Services	646	13	Toyota Transport- Toyota Logistics Services	162	
3	Allied Drainage Transport	625	14	Bassett Furniture Industries- Zenith Global Logistics	157	
4	Mohawk Carpet Transportation of Georgia	420	15	Boeing Co.	155	
5	Tempur Sealy International	345	16	Batesville Logistics	150	
6	Chrysler Group Transport	331	17	Huttig Building Products	141	
7	Andersen Corp.	325	18	Austin Powder Co.	128	
8	Bridgestone Americas Tire Operations	321	19	Leggett & Platt Inc.	123	
9	ThyssenKrupp USA	280	20	Reliance Steel & Aluminum	119	
10	IFCO Systems-Chep USA	250	21	Unifi Manufacturing	65	
11	La-Z-Boy Logistics-England Furniture-Kincaid Furniture	225	22	Greif Packaging	50	
					Total	5,978

Petroleum & Chemical

Rank	Company	2015 Tractors	Rank	Company	2015 Tractors	
1	Halliburton Energy Services	5,637	16	MDU Resources Group	539	
2	Schlumberger Ltd.	3,394	17	Cudd Energy Services	514	
3	C&J Energy Services	2,970	18	Energy Transfer Partners	508	
4	Baker Hughes Inc.	2,282	19	Sentinel Transportation	439	
5	Weatherford International	1,684	20	Patterson-UTI Energy Co.	407	
6	Basic Energy Services	1,620	21	CHS Transportation	387	
7	Gibson Energy Inc.	1,400	22	Nexeo Solutions	369	
8	Key Energy Services	1,355	23	Eastex Crude Co.	321	
9	Pilot Flying J Inc.	1,035	24	Carpenter Co.	200	
10	Plains All American Pipeline	990	25	Marathon Petroleum Corp.	160	
11	Calfrac Well Services	744	26	Holly Frontier	151	
12	Univar Inc.	699	27	Convenience Transportation	118	
13	Gemini Motor Transport	600	28	Targa Resources Partners	82	
14	Sanjel Corp.	547	29	Delek US	59	
15	Pilot Thomas Logistics	542			Total	29,753

Ranking of Top Private Carriers by Sector

Food Service

Rank	Company	2015 Tractors
1	Sysco Corp.	7,950
2	US Foods	5,190
3	Performance Foodservice	1,786
4	Gordon Food Service	1,700
5	Reinhart Foodservice	1,295
6	The Martin-Brower Co.	1,215
7	DOT Transportation	1,190
8	McLane Foodservice Distribution	1,012
9	MBM Customized Foodservice Distribution	841
10	Ben E. Keith Co.	825
11	Food Services of America	597
12	Golden State Foods	573
13	Shamrock Foods Co.	504
14	PFG Customized Distribution	456
15	Maines Paper & Food Service	371
16	Vistar Transportation	292
17	Blue Line Foodservice Distribution	255
18	Perdue Transportation Inc.	226
19	Domino's	217
20	Labatt Food Service	199
21	Trans Papa Logistics	130
		Total 26,824

Beverage

Rank	Company	2015 Tractors	Rank	Company	2015 Tractors	Rank	Company	2015 Tractors
1	Pepsi Americas Beverages	8,383	11	Coca-Cola Beverages Florida	292	19	Pepsi-Cola Bottling Co. of New York	69
2	Coca-Cola Refreshments	5,664	12	Coca-Cola Bottling Co. of Northern New England	219	20	Pepsi-Cola Bottling Co. of Central Virginia	57
3	Dr Pepper Snapple Group	2,342	13	Great Lakes Coca-Cola Distribution	210	20	Pepsi-Cola Bottling Co. of Hickory, North Carolina	57
4	Reyes Beverage Group	927	14	Mile High Coca-Cola	113	22	Clark Beverage Group	52
5	Pepsi Bottling Ventures	466	15	Pepsi MidAmerica	95	23	Brown Bottling Group	47
6	Coca-Cola Bottling Co. United	426	16	Odom Corp.	93	24	House of Schwan	23
7	Silver Eagle Distributors	336	17	Coca-Cola Bottling Co. High Country	85	25	Chesterman Co.	20
8	Southern Wine & Spirits of America	310	18	Sacramento Coca-Cola Bottling Co.	75			Total 20,975
9	Coca-Cola Bottling Co. Consolidated	309						
10	Swire Coca-Cola USA	305						

Grocery

Rank	Company	2015 Tractors	Rank	Company	2015 Tractors	Rank	Company	2015 Tractors
1	McLane Grocery Distribution	1,600	8	H.E.B. Grocery Co.	505	16	Wegmans Food Markets	175
2	The Kroger Co.	1,474	9	Supervalu Inc.	437	17	Save-A-Lot Foods	120
3	Albertsons	1,378	10	KeHE Distributors	375	18	Willow Run Foods	83
4	Delhaize America Transportation	684	11	Ahold USA	351	19	Golub Corp./Price Chopper	75
5	United Natural Foods Inc.	652	12	Unified Grocers	269	20	Smart & Final	69
6	Publix Super Markets	605	13	The Grocery Supply Co.	220			Total 10,005
7	C & S Wholesale Grocers	541	14	Meijer Inc.	204			
			15	Hy-Vee Inc.	188			

Ranking of Top Private Carriers by Sector

Waste Management

Rank	Company	2015 Tractors	Rank	Company	2015 Tractors	
1	Clean Harbors Environmental Services	1,039	5	Ecolab Inc.	371	
2	Safety-Kleen Systems	798	6	Stericycle Inc.	327	
3	Nuverra Environmental Solutions	653	7	Hulcher Services	315	
4	Veolia North America	489	8	Heritage Environmental Services	215	
					Total	4,207

Paper & Office Products

Rank	Company	2015 Tractors	
1	Veritiv Corp.	870	
2	BlueLinx Holdings	401	
3	United Stationers Supply Co.	140	
		Total	1,411

Wholesale & Retail

Rank	Company	2015 Tractors	
1	Wal-Mart Transportation	6,294	
2	Walgreen Oshkosh Inc.	754	
3	Lowe's Home Centers	662	
4	Core-mark Holding Co.	639	
5	Bunzl Distribution USA	520	
6	Ace Hardware Corp.	450	
7	SE Independent Delivery Services	449	
8	The H.T. Hackney Co.	437	
9	Contract Transportation Systems	436	
10	Dunkin' Brands Group	341	
11	CVS Caremark	298	
12	Owens & Minor Distribution	292	
13	O'Reilly Auto Enterprises	291	
14	Costco Wholesale Corp.	279	
15	TruServ Logistics	273	
15	Orgill Inc.	273	
17	Ferguson Enterprises	263	
18	Autozone	255	
19	Hobby Lobby Stores	250	
20	Reddy Ice	236	
21	Army & Air Force Exchange Service	219	
22	Genuine Parts Co.	164	
23	Dollar Tree	81	
24	Wawa Inc.	55	
24	Rite Aid Corp.	55	
		Total	14,266

Building Materials

Rank	Company	2015 Tractors	Rank	Company	2015 Tractors	
1	Cemex USA	1,028	7	HD Supply	299	
2	Builders FirstSource	968	8	OmniSource Corp.	281	
3	ABC Supply Co.	585	9	Weyerhaeuser Distribution	220	
4	The Quikrete Cos.	554	10	Stock Building Supply	121	
5	Oldcastle Inc.	505			Total	4,873
6	Beacon Roofing Supply	312				

Equipment Rental

Rank	Company	2015 Tractors	
1	United Rentals Inc.	1,420	
2	Sunbelt Rentals	840	
3	Maxim Crane Works	556	
4	Hertz Equipment Rental	397	
5	Mobile Mini Inc.	320	
6	Empire Southwest	59	
		Total	3,592

Ranking of Top Private Carriers by Sector

Agriculture & Food Processing

Rank	Company	2015 Tractors	Rank	Company	2015 Tractors	Rank	Company	2015 Tractors
1	Agrium Inc.	3,806	12	ADM Logistics	561	23	Borden Dairy	244
2	Tyson Foods	2,785	13	Foster Farms	449	24	Wayne Farms	213
3	CHS Inc.	2,109	14	Bimbo Bakeries USA	437	25	International Paper Co.	197
4	Dean Foods Co.	1,900	15	Sanderson Farms Inc.	408	26	Cargill Meat Solutions	194
5	Helena Chemical Co.	1,204	16	Perdue Farms Inc.	390	27	Land O'Lakes Inc.	192
6	Prairie Farms Dairy	1,094	17	Valley Proteins Inc.	380	28	Franz Family Bakery	152
7	Nestle USA	936	18	RWI Transportation	373	29	Boise Cascade	135
8	Darling Ingredients	810	19	J.R. Simplot Co.	370	30	Dairy Farmers of America	129
9	Kellogg Co.-Godfrey Snacks	710	20	Gilster-Mary Lee Corp.	362			
10	Mondelz International Inc.	610	21	McKee Foods Corp.	335			
11	JBS Carriers	599	22	Wilbur-Ellis Co.	296			
								Total 22,380

Industrial Gases

Rank	Company	2015 Tractors	Rank	Company	2015 Tractors
1	Airgas Inc.	1,410	6	AmeriGas Partners	370
2	Praxair Inc.	1,099	7	Matheson Tri-Gas	206
3	Air Products Inc.	811	8	Ferrellgas Partners	147
4	Linde North America	733			
5	American Air Liquide Holdings	529			
					Total 5,305