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Mexican Fleet Femsa Logistica Included in List For First Time

By **Daniel P. Bearth**
Senior Features Writer

The 2016 TRANSPORT TOPICS Top 100 Private Carriers list includes many familiar names, as well as one that is especially noteworthy because it is the first Mexican fleet to be listed.

Femsa Logistica distributes Coca-Cola products in Mexico with a fleet of 1,920 tractors and 2,308 trailers and ranks No. 17. The company claims to be the world's largest independent bottler based on sales, and its transportation operations actually extend beyond Mexico to six countries in Central and South America.

Femsa provides transportation and logistics services to a variety of other businesses as well, including OXXO, Mexico's largest chain of convenience stores with more than 13,000 locations in Latin America; Famosa, a company that makes bottles and cans for the beverage industry; and Vitromex, a manufacturer of ceramic tile, porcelain, mosaics and other building products with five locations in Mexico and a distribution center in Texas.

Topping the list again this year is PepsiCo Inc., a company with extensive food and beverage operations in North America and around the world. The top 10 fleets, in fact, are same as a year ago.

Companies are ranked based on the total number of tractors in the fleet using data provided directly by the companies or by the U.S. Department of Transportation.

Another beverage distributor making a splash this year is Southern Glazer's Wine & Spirits, a company formed through a merger between Miami-based Southern Wine & Spirits of America and Dallas-based Glazer's Inc. The combined fleet has 802 tractors, ranks No. 44 on the Top 100 list and will operate in 44 states, the District of Columbia, Canada and the Caribbean.

Several other recent business deals have implications for the Top 100 list, including the purchase of Airgas Inc. by France's L'Air Liquide SA,

a move that brings together two of the largest private fleets in North America with a combined 1,754 tractors. That is enough to be ranked No. 19 this year, compared with No. 24 for Airgas and No. 70 for American Air Liquide last year.

Another transaction involves a merger of two supermarket operators. Royal Ahold, based in The Netherlands, and Delhaize Group, based in Belgium, have combined operations and now operate 2,000 grocery stores in the United States with a combined fleet of 885 tractors. Ahold Delhaize ranks No. 41 on the Top 100 this year.

In a move that will affect next year's list, the investment firm Apollo Global Management announced on Aug. 4 that it will purchase AmQuip Crane Rental and combine its operations with Maxim Crane Works, a company it acquired earlier in the year. Maxim ranks No. 63 on the Top 100 list this year with 608 tractors. That number will increase with the addition of 115 tractors in the AmQuip fleet.

Also, Wal-Mart Stores agreed to buy e-commerce startup Jet.com on Aug. 8 for about \$3.3 billion, giving the world's largest retailer the resources for a stronger shopping website to compete with Amazon.com.

A number of companies are making their first appearances on the Top 100 list this year. They include: chemical distributor Brenntag North America (No. 62); beverage distributors Swire Coca-Cola USA (No. 83) and Anheuser Busch Cos. (No. 88); Houston-based energy services firm Select Energy Services (No. 95) and portable storage unit supplier Mobile Mini (No. 99).

In addition to the Top 100 list, our presentation this year includes a breakdown of fleets by 15 different sectors: food service, grocery, beverage, petroleum and chemical, wholesale and retail distribution, manufacturing, industrial gases, equipment rental, building materials, paper and office products, waste management, construction, uniform rental, health care and broadcasting.





Altogether, 250 fleets are represented in the sectors and they operate a total of 157,603 tractors.

Acknowledgments and Sources

The Top 100 Private Carriers is an annual project of TRANSPORT TOPICS.

Senior Features Writer Daniel P. Bearth coordinated the project with help from editorial researcher Brandon Green. It was edited by Neil Abt. Cover design is by Joseph Terry, senior designer, and layout and graphics by Debra Devine, production manager.

Firms wishing to participate in the 2017 Top 100 list can contact TRANSPORT TOPICS at tteditor@ttnews.com.








Rank 2016	Rank 2015	Company	Equipment	Annual Sales	Description of Business
1	1	 PepsiCo Inc. Purchase, New York NYSE: PEP Grace Puma Whiteford, Senior Vice President and Chief Supply Officer www.pepsico.com	9,950 tractors 16,102 trailers 14,304 straight trucks	\$63.1 billion	<p>PepsiCo Americas Beverages produces and distributes soft drinks, juices, coffee, teas, sports drinks and bottled water.</p> <p>Frito-Lay North America produces and distributes potato chips, tortilla chips and cheese snacks, granola bars, pretzels, popcorn and refrigerated dips and spreads.</p> <p>Quaker Foods North America produces and distributes cereals, rice and pasta products, cake mixes and syrup and dairy products.</p> <p>Latin Americas Foods produces and distributes snack foods and cookies in Mexico, Brazil, Argentina, Colombia, Ecuador, Guatemala and Venezuela.</p> <p>Pepsi Logistics Company provides freight brokerage services.</p> <p>Wimm-Bill-Dann produces and distributes food and beverages in Russia.</p>
2	2	 Sysco Corp. Houston NYSE: SY Scott Charlton, Executive Vice President - Supply Chain www.sysco.com	8,391 tractors 10,320 trailers 1,404 straight trucks 355 pickup trucks and cargo vans	\$48.7 billion	<p>Distributes food and beverages, kitchen equipment and cleaning supplies to restaurants, schools and health care institutions through 194 distribution centers in the United States, Canada, Ireland and Puerto Rico; includes operations of Supplies on the Fly e-commerce platform, acquired in July.</p> <p>The Sygma Network delivers food and nonfood products to chain restaurants through 17 operating companies.</p> <p>Sysco Specialty Meat delivers meat products through 15 operating companies.</p> <p>North Star Seafood, acquired in February, distributes fresh and frozen seafood in Florida.</p> <p>European Imports Inc. distributes cheese, meat and other imported food products in the United States.</p> <p>FreshPoint Inc. distributes fresh fruits and vegetables through 14 operating companies.</p> <p>Guest Supply Inc. provides housekeeping supplies, room accessories and textiles to the lodging industry; includes operations of Gilchrist & Soames acquired in 2015.</p> <p>International Food Group distributes food and supplies to restaurants in more than 90 countries.</p> <p>Mayca Distribuidores S.A. distributes food and operates a retail cash-and-carry business with seven locations and a truck leasing business in Costa Rica — 50% ownership.</p> <p>Pacific Star Foodservice distributes food to restaurants, casinos, theme parks, movie theaters and hotels in Mexico — 50% ownership.</p> <p>Brakes Group, acquired in July, distributes food and beverages in the United Kingdom, Ireland, France, Sweden, Spain, Belgium and Luxembourg.</p>
3	3	 Wal-Mart Stores Bentonville, Arkansas NYSE: WMT Chris Sultemeier, Executive Vice President, Logistics www.walmart.com	6,277 tractors 66,191 trailers 199 straight trucks	\$482.1 billion	<p>Walmart U.S. operates 4,574 discount department stores, supercenters, neighborhood markets and small-format stores in the United States and Puerto Rico.</p> <p>Walmart International operates 6,299 retail and wholesale department stores and food markets in 26 countries.</p> <p>Sam's Club operates 655 merchandise warehouses in the United States.</p> <p>Yihaodian provides e-commerce services in China.</p> <p>Walmart Transportation delivers merchandise to stores from 158 distribution centers.</p>
4	4	 Coca-Cola Co. Atlanta NYSE: KO Irial Finan, President, Bottling Investments and Supply Chain www.coca-cola.com	5,664 tractors 7,465 trailers 1,054 straight trucks	\$44.3 billion	<p>Coca-Cola Refreshments produces and distributes soft drinks, water, juices, coffee, tea and energy and sports drinks sold in more than 200 countries.</p>

NA = Not Applicable or Not Available

Rank 2016	Rank 2015	Company	Equipment	Annual Sales	Description of Business
5 HALLIBURTON	5	Halliburton Co. Houston NYSE: HAL David Lesar, CEO www.halliburton.com	5,637 tractors 9,509 trailers 1,160 straight trucks	\$23.6 billion	Halliburton Energy Services provides pressure pumping, production enhancement and well drilling and completion services for the oil and gas industry plus well logging and testing equipment in the United States and more than 80 other countries.
6 US FOODS	6	US Foods Rosemont, Illinois NYSE: USFD Mark Scharbo, Chief Supply Chain Officer www.usfoods.com	5,242 tractors 6,530 trailers 354 straight trucks	\$23 billion	Distributes food and related products to restaurants, hotels, health care facilities, cafeterias and schools in the United States; includes operations of Cara Donna Provision Co. , acquired in February, and Freshway Foods Co. , acquired in May.
7 Schlumberger	10	Schlumberger Ltd. Houston (Schlumberger N.V., Paris) Stephanie Cox, President, North America www.slb.com	3,994 tractors 6,461 trailers 333 straight trucks	\$35.5 billion	Provides oil and gas drilling services and project management services in 85 countries, includes operations of Cameron , acquired in 2015. Eurasia Drilling Co. provides onshore oil and gas drilling services in Russia — 45.65% ownership. WesternGeco provides seismic testing services.
8 Reyes Holdings	8	Reyes Holdings Rosemont, Illinois Paul Rizzo, Senior Vice President of Fleet Operations www.reyesholdings.com	3,936 tractors 4,782 trailers 616 straight trucks 536 pickup trucks and cargo vans	\$24 billion	Reinhart FoodService distributes food and beverages, utensils and paper products and cleaning supplies to restaurants, sporting venues, schools, nursing homes and hospitals through 31 distribution centers in the United States. Martin-Brower Co. distributes food and supplies to McDonald's restaurants in the United States, Canada, Europe, Central and South America and Asia. Reyes Beverage Group distributes beer in 13 metropolitan markets in the United States. Great Lakes Coca-Cola Distribution distributes beverages in the greater Chicago area and Northwest Indiana.
9 Agrium	7	Agrium Inc. Calgary, Alberta NYSE/TSX: AGU Michael Gates, Fleet Department Manager www.agrium.com	3,930 tractors 6,297 trailers 2,315 straight trucks 7,457 pickup trucks	\$14.8 billion	Crop Production Services supplies fertilizer, seed and other agricultural products from more than 1,400 locations in North and South America and Australia. Agrium Wholesale distributes nitrogen, potash and phosphate worldwide from production facilities in the United States and Canada, Europe, South America and Egypt.
10 MCLANE	9	McLane Co. Temple, Texas (Berkshire Hathaway Inc.) Robbie Wainwright, Vice President, Logistics/Engineering www.mclaneco.com	3,695 tractors 5,315 trailers 34 straight trucks 9 pickup trucks and cargo vans	\$48 billion	McLane Grocery delivers food and groceries to convenience stores, drug stores, mass merchandisers, wholesale clubs and movie theaters through 21 distribution centers. McLane Foodservice delivers food and service items to quick-service restaurant chains through 18 distribution centers. Empire Distributors distributes alcoholic beverages in Georgia, North Carolina and Tennessee. MBM Customized Foodservice distributes food to national restaurant chains. Salado Sales develops and distributes private-label food products. Vantix Logistics provides supply chain consulting and transportation management. First American Carriers provides information management and logistics services. International Traders Inc. redistributes food products. McCarty-Hull Inc. distributes food and groceries to convenience stores in Texas, New Mexico, Oklahoma and Kansas C.D. Hartnett Co. distributes food and groceries to convenience stores and food service operators.

NA = Not Applicable or Not Available








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Rank 2016	Rank 2015	Company	Equipment	Annual Sales	Description of Business
11	11	 C&J Energy Services Ltd. Houston NYSE: CJES Joshua Comstock, Chairman and CEO www.cjenergy.com	2,970 tractors 4,580 trailers 1,661 straight trucks	\$1.7 billion	Provides oil and gas drilling, production and well completion services in the United States and western Canada. Total Equipment and Service manufactures hydraulic fracturing, coiled tubing and pressure pumping equipment.
12	13	 Performance Food Group Richmond, Virginia NYSE: PFGC Greg Holm, President and CEO www.pfgc.com	2,814 tractors 3,500 trailers 132 straight trucks	\$11.7 billion ¹	Performance Foodservice distributes food and food-related products through 24 broadline distribution centers to restaurants, hotels, health care facilities and schools in the United States. PFG Customized Distribution distributes food and food-related products through 10 distribution centers to restaurant chains in the United States and other countries. Vistar Corp. distributes candy, snacks, beverages and other convenience food items to vending, retail, concession, theater, fundraising and coffee service industries through 20 distribution centers and nine cash-and-carry stores.
13	15	 Dr Pepper Snapple Group Plano, Texas NYSE: DPS John Dooley, Senior Director Fleet www.dpsg.com	2,293 tractors 2,902 trailers 87 straight trucks 1,165 pickup trucks and cargo vans	\$6.4 billion	Produces and distributes soft drinks, water, tea, mixers, juices and other beverages from 22 bottling and manufacturing plants and more than 100 distribution centers in the United States, Canada, Mexico and the Caribbean.
14	16	 Baker Hughes Inc. Houston NYSE: BHI Martin Craighead, Chairman and CEO www.bakerhughes.com	2,282 tractors 2,856 trailers 1,813 straight trucks	\$15.7 billion	Provides oil and gas drilling and production services in the United States, Canada, Latin America, Europe, Africa, Russia and Caspian Sea, Middle East and Asia-Pacific regions.
15	18	 Dean Foods Co. Dallas NYSE: DF Michael Ahart, Vice President of Transportation www.deanfoods.com	2,135 tractors 2,308 trailers 2,752 straight trucks 422 pickup trucks and cargo vans	\$8.1 billion	Produces and distributes milk, ice cream, cheese, juices, teas and other dairy products from 67 manufacturing facilities to retail stores, distributors, food-service distributors, schools and government institutions in the United States; includes operations of Friendly's Ice Cream , acquired in June.
16	12	 Tyson Foods Springdale, Arkansas NYSE: TSN Donnie King, President of North American Operations www.tysonfoods.com	2,122 tractors 6,105 trailers 59 straight trucks	\$40.6 billion	Operates farms for cattle, chicken and hogs; produces and markets fresh beef, chicken and pork, pepperoni, pizza toppings, bacon, deli meats, hams, franks, snacks, appetizers, side items, refrigerated and frozen prepared meals in the United States and approximately 130 countries. Tyson Food Service produces and distributes pizza crusts, tortillas, soups, sauces, appetizers and side items.
17	Not Ranked	 Femsa Logistica Monterrey, Mexico (Femsa S.A.B. de C.V.) Jesus Dimas Vegas Garcia, Director General www.femsa.com	1,920 tractors 2,308 trailers	\$800 million	Produces and distributes soft drinks in Mexico, Nicaragua, Costa Rica, Panama, Colombia, Peru and Brazil.

NA = Not Applicable or Not Available



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18	19	 Gordon Food Service Grand Rapids, Michigan David Ponstein, National Director of Transportation www.gfs.com	1,787 tractors 2,453 trailers 36 straight trucks	NA	Manufactures and distributes food and beverages and related supplies to restaurants, schools and institutions through 23 distribution centers and 170 cash-and-carry stores in the United States and Canada.
19	70	 American Air Liquide Holdings Houston (L'Air Liquide SA, Paris) Benoit Potier, CEO www.airliquide.com	1,754 tractors 3,126 trailers 4,117 straight trucks	NA	Supplies industrial and medical gases and related services to the steel, oil refining, chemistry, glass, electronics, paper, metallurgy, food-processing, health-care and aerospace industries from more than 140 production facilities in the United States and Canada. The company also operates more than 2,000 miles of pipeline for oxygen, nitrogen and hydrogen gases and operates gas production units at more than 300 customer sites. Airgas Inc. , acquired in May, produces and distributes industrial, medical and specialty gases, welding equipment and related products through 1,100 locations in the United States. The company also manufactures nitrous oxide and liquid CO2 and supplies dry ice.
20	21	 Basic Energy Services Inc. Fort Worth, Texas NYSE: BAS T. M. Roe Patterson, CEO www.basicenergyservices.com	1,620 tractors 1,819 trailers 386 straight trucks	\$806 million	Provides a range of well services to oil- and gas-drilling companies in the Texas Gulf Coast, the Ark-La-Tex region, the Permian Basin, the Mid-Continent and the Rocky Mountain and Appalachian regions in the United States.
21	22	 The Kroger Co. Cincinnati NYSE: KR Rodney McMullen, Chairman and CEO www.kroger.com	1,557 tractors 5,826 trailers 35 straight trucks	\$109.8 billion	Operates 2,778 supermarkets and department stores in 35 states and the District of Columbia through 39 distribution centers under the Kroger , Pay Less Super Markets , Baker's , City Market , Dillon's , Gerbes Super Markets , Jay C Food Stores , Food 4 Less , Foods Co. , Owen's , Ruler Foods , Fred Meyer , Fry's , King Soopers , QFC , Ralph's , Scott's Food & Pharmacy , Smith's Food & Drug Stores and Harris Teeter brand names. The company also operates 1,387 fuel stations, 2,231 pharmacies, 784 convenience stores under the Turkey Hill , Minit Markets , Kwik Shop , Loaf 'N Jug , Quick Stop and Tom Thumb brand names, 323 jewelry stores under the Fred Meyer Jewelers and Littman Jewelers brand names and 38 food-processing plants in the United States. Roundy's , acquired in December 2015, operates 151 grocery stores and 101 pharmacies under the Copps , Pick 'n Save , Metro Market and Mariano's banners in Wisconsin and Illinois. YOU Technology Brand Services provides digital coupons and promotions. Vitacost.com Inc. provides online sales and order fulfillment of dietary supplements, cosmetics, personal care products, pet products, sports nutrition and health foods.
22	26	 Albertsons Cos. Boise, Idaho (Cerberus Capital Management) Tom Nartker, Vice President of Transportation www.albertsons.com	1,497 tractors 6,021 trailers	NA	Operates more than 2,200 supermarkets and pharmacies under the Safeway , Vons , Pavilions , Randalls , Tom Thumb , Carrs , Albertsons , Acme Markets , Jewel-Osco , Star Market and United Supermarkets brand names in 33 states and the District of Columbia; includes 29 Haggen stores, acquired in March. Haggen Northwest Fresh operates 14 supermarkets in Washington and Oregon.
23	23	 United Rentals Inc. Stamford, Connecticut NYSE: URI Michael Kneeland, CEO www.unitedrentals.com	1,420 tractors 1,484 trailers 2,204 straight trucks	\$5.8 billion	Supplies equipment and tools to construction and industrial firms, utilities, municipalities and homeowners through 897 locations in the United States and Canada.

NA = Not Applicable or Not Available








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 24	14	CHS Inc. Inver Grove Heights, Minnesota Nasdaq: CHSCP Patrick Hessini, Vice President, Transportation & Distribution www.chsinc.com	1,376 tractors 2,154 trailers 2,148 straight trucks	\$34.6 billion	Operates petroleum refineries and ethanol plants and supplies propane, lubricants and renewable fuels. The company also sells grain and oilseeds, fertilizer and animal feed, processes soybeans, flour, canola and sunflowers and provides insurance and financial services. CHS Transportation distributes petroleum, propane, anhydrous ammonia, fertilizer and other bulk and packaged products to local cooperatives and retail stores.
 25	17	Clean Harbors Inc. Norwell, Massachusetts NYSE: CLH Alan McKim, Chairman and CEO www.cleanharbors.com	1,347 tractors 3,109 trailers 4,662 straight trucks	\$3.3 billion	Clean Harbors Environmental Services provides collection, transportation, treatment and disposal of hazardous materials in the United States and Canada, Mexico and Puerto Rico. Safety-Kleen Systems provides used oil recycling and re-refining, parts washers and environmental services for small-quantity generators. Thermo Fluids Inc. provides recycling services for used oil, antifreeze products, parts washers and solvents, acquired in April.
 26	25	Gibson Energy Inc. Calgary, Alberta TSX: GEI Stewart Hanlon, CEO www.gibsons.com	1,300 tractors 2,500 trailers	C\$5.6 billion	Provides transportation and storage of crude oil, natural-gas liquids and refined petroleum products in Canada and the United States; includes operations of Littlehawk Enterprises and T&R Transport , acquired in 2015. Canwest Propane supplies wholesale and retail propane through 56 locations in Canada. Moose Jaw Refinery refines and markets petroleum products, asphalt, well site fluids and roofing flux. Gibson Environmental Services provides water treatment and disposal and oil field waste management services. Chief Hauling provides liquid and dry bulk transportation services.
 27	29	Dot Foods Mount Sterling, Illinois Paul Mugerditchian, President, Dot Transportation www.dotfoods.com	1,290 tractors 1,970 trailers 4 straight trucks 17 pickup trucks	NA	Redistributes groceries, flatware and janitorial supplies from manufacturers to food processors and food service distributors in the United States and 25 other countries through 11 distribution centers; includes Canadian operations of Marketwest , acquired in January. Dot Transportation provides dry van and refrigerated truckload and LTL freight transportation services.
 28	44	Calfrac Well Services Ltd. Calgary, Alberta TSX: CFW Fernando Aguilar, President and CEO www.calfrac.com	1,270 tractors 2,097 trailers 568 straight trucks	\$1.5 billion	Provides production services for oil and gas drilling in the United States, western Canada, Argentina, Colombia, Mexico and Russia.
 29	28	Helena Chemical Co. Collierville, Tennessee (Marubeni America Corp.) Michael McCarty, CEO www.helenachemical.com	1,172 tractors 2,575 trailers 1,932 straight trucks	NA	Distributes fertilizer and pesticides through about 400 locations in the United States for agricultural, turf, ornamental, forestry, aquatics and vegetation-management markets. Marubeni Specialty Chemicals provides trading and distribution services.
 30	20	Weatherford International Houston (Weatherford International Ltd., Geneva, Switzerland) Bernard Duroc-Danner, Chairman and CEO www.weatherford.com	1,136 tractors 3,297 trailers 605 straight trucks	\$9.4 billion	Provides oil and gas drilling, well completion and production services in the United States, Canada and more than 100 other countries.

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31 	30	Praxair Inc. Danbury, Connecticut NYSE: PX Michael Marino, Vice President, Global Supply Systems www.praxair.com	1,115 tractors 3,677 trailers 1,787 straight trucks	\$10.8 billion	Supplies atmospheric and process gases and metal and ceramic coatings in North and South America, Europe and Asia; includes operations of U.K.-based NOxBOX Ltd. , acquired in March, U.S.-based Welding Center, Welder Services and A&B Electric Motors and Supplies , Panama-based Geneva Industrial Gases and Italy-based Ossigas S.r.l. , acquired in April. Praxair Surface Technologies supplies metallic and ceramic coatings and powders from 45 facilities to aviation, industrial gas turbine and energy industries in 13 countries. NuCO2 provides carbon dioxide for beverages served at restaurants, convenience stores, theme parks and sports venues.
32 	31	Prairie Farms Dairy Carlinville, Illinois Jay Naples, Corporate Fleet Manager www.prairiefarms.com	1,104 tractors 2,968 trailers 1,386 straight trucks 234 pickup trucks	NA	Produces and distributes dairy and nondairy products for about 700 member dairies in 14 states and is a joint venture partner with regional dairy manufacturers and distributors, including: Hiland Dairy Foods, Madison Farms Butter Co., Muller-Pinehurst Dairy, Turner Dairy and East Side Jersey Dairy . Ice Cream Specialties produces frozen ice cream sandwiches, fudge bars and frozen pops. PFD Supply Corp., GMS Transportation distribute food and paper products to restaurants and fast-food restaurants.
33 	32	Pilot Flying J Inc. Knoxville, Tennessee David Hughes, Senior Vice President of Sales and Transportation www.pilottravelcenters.com	1,032 tractors 1,314 trailers	NA	Operates more than 650 travel plazas and fuel stops in the United States and Canada and provides banking and financial services, insurance, fuel purchasing, communications, truck sales among its offerings. Flying J Transportation operates as a for-hire and private carrier.
34 	41	Darling Ingredients Inc. Irving, Texas NYSE: DAR Patrick McNutt, Vice President of Fleet Operations www.darlingii.com	1,016 tractors 4,141 trailers 682 straight trucks 355 pickup trucks and cargo vans	\$3.4 billion	Collects used cooking oil and animal byproducts and converts them into ingredients for pharmaceutical, food, animal feed, pet food, fuel and fertilizer companies. The company operates more than 130 processing and transfer facilities in the United States and 67 production facilities in Europe, China, Australia and South America.
35 	34	Plains All American Pipeline Houston NYSE: PAA James Ferrell, Vice President of Supply Chain Management www.paalp.com	990 tractors 1,930 trailers 10,100 railcars 142 barges 64 tugboats	\$23.2 billion	Distributes crude oil and liquefied petroleum gas through pipelines, trucks, railcars and barges. Settoon Towing operates barges and tugboats, 50% interest.
35 	35	Builders FirstSource Inc. Dallas Nasdaq: BLDR Floyd Sherman, CEO www.blldr.com	990 tractors 1,693 trailers 2,541 straight trucks	\$6.1 billion	Manufactures and distributes building products through 400 local distribution centers in 40 states, includes operations of ProBuild Holdings acquired in July 2015.
37 	27	Key Energy Services Houston NYSE: KEG Robert Drummond, President and CEO www.keyenergy.com	946 tractors 949 trailers 998 straight trucks	\$792 million	Provides oil and gas well servicing, contract drilling, pressure pumping, fishing and rental tools, electric wireline and other oil field services in the United States, Mexico, Colombia, Ecuador, the Middle East and Russia.




NA = Not Applicable or Not Available

Rank 2016	Rank 2015	Company	Equipment	Annual Sales	Description of Business
38	39	Ben E. Keith Co. Forth Worth, Texas Daryl Wigington, Vice President www.benekeith.com	941 tractors 1,170 trailers 46 straight trucks	NA	Ben E. Keith Foods delivers food, paper goods, equipment and supplies to restaurants, hospitals, schools and other institutional businesses through seven distribution centers in 11 states. Ben E. Keith Beverages distributes beer and other beverages throughout Texas. Winn Meat Co. supplies meat products to customers in Texas and other areas of the Southwest.
					
39	38	Sunbelt Rentals Fort Mill, South Carolina (Ashtead Group, London) Geoff Drabble, CEO www.sunbeltrentals.com	919 tractors 1,058 trailers 1,972 straight trucks	\$3.3 billion	Provides equipment rental for construction, industrial and utility industries through 550 locations in the United States and Canada.
					
40	33	Cemex USA Houston (Cemex S.A.B. de C.V., Nuevo Leon, Mexico) Ignacio Madridejos, President www.cemexusa.com	902 tractors 1,416 trailers 3,968 straight trucks	\$3.9 billion	Manufactures and sells ready-mix cement, concrete blocks and aggregates and operates 13 cement plants, 41 distribution terminals, 67 rock quarries and 356 ready-mix plants in the United States. New Line Transport operates as a private and for-hire flatbed carrier
					
41	48	Ahold Delhaize Zaandam, The Netherlands Euronext Stock Exchange: AD Dick Boer, CEO www.alholddelhaize.com	885 tractors 3,992 trailers 661 straight trucks	NA	Operates about 2,000 supermarkets in 23 states in the eastern United States under the Stop & Shop , Giant Food (of Landover), bfresh , Martin's Food Markets , Giant Food Stores (of Carlisle), Hannaford Bros. and Food Lion names. Peapod provides home delivery services. Delhaize America Transportation operates as a private and for-hire carrier.
					
42	37	Veritiv Corp. Atlanta/Loveland, Ohio NYSE: VRTV Kevin White, Director, Fleet Optimization www.veritivcorp.com	806 tractors 1,274 trailers 106 straight trucks 117 pickup trucks and cargo vans	\$8.7 billion	Distributes commercial printing and office paper products, packaging materials and facility maintenance supplies through 180 distribution centers in the United States, Canada and Mexico. PaperPlus sells paper products through retail stores in the United States. Graphic Communications provides consulting services. Bulkey Dunton Publishing Group supplies paper for publishing catalogs, advertising inserts, magazines and books. Veritiv Logistics provides packaging design and sourcing and fulfillment services.
					
42	87	Coca-Cola Bottling Co. United Birmingham, Alabama Stanley Ellington, Vice President, Supply Chain and Operations www.cocacolaunited.com	806 tractors 962 trailers 424 straight trucks	NA	Produces and distributes soft drinks, juices, water and energy drinks through 35 distribution centers in the southeastern United States.
					
44	Not Ranked	Southern Glazer's Wine and Spirits Miami Wayne Chaplin, CEO www.southernglazers.com	802 tractors 1,276 trailers 2,111 straight trucks	NA	Distributes wine and spirits in 44 states and the District of Columbia, Canada and the Caribbean.
					

NA = Not Applicable or Not Available








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45	60	Food Services of America Scottsdale, Arizona (Services Group of America) Doug Minert, CEO www.fsafood.com	772 tractors 741 trailers 55 straight trucks	NA	Distributes food and business supplies to hospitals, restaurants and schools in 15 Western states through 10 distribution centers. Systems Services of America distributes food to chain restaurants in the western United States and Pacific Rim. Amerifresh supplies fresh fruits and vegetables to grocery and food service companies in the United States. Ameristar Meats processes and distributes meat products to restaurants. Gampac provides supply chain logistics consulting services. Development Services of America manages 140 commercial properties in Arizona, Washington, Oregon, California, Alaska and Midwestern states.
46 	43	Walgreen Co. Deerfield, Illinois (Walgreens Boots Alliance Inc.) Reuben Slone, Senior Vice President, Supply Chain, Retail and Pharmacy Renewal www.walgreens.com	754 tractors 1,848 trailers 6 straight trucks	\$103.4 billion	Walgreens operates 8,173 drugstores and pharmacies in the United States, Guam, Puerto Rico and U.S. Virgin Islands. Walgreen Oshkosh Inc. operates as a private and for-hire carrier.
47 	52	United Natural Foods Providence, Rhode Island Nasdaq: UNFI Steven Spinner, CEO www.unfi.com	747 tractors 913 trailers 2 straight trucks	\$8.2 billion	Distributes natural foods and organic products to supermarkets and specialty stores through 32 distribution centers in the United States and Canada. Hadden House Food Products , acquired in May, distributes natural and organic and gourmet ethnic products in the eastern United States. Albert's Organics distributes organic produce, milk, dressings, eggs, juices, poultry and other specialty items in the United States. Select Nutrition Distributors ships health and beauty aids, vitamins and supplements from distribution centers in California and Pennsylvania. Woodstock Farms produces nuts, dried fruits and other snack items. Earth Origins Market operates 12 retail grocery stores in Florida, Maryland and Massachusetts and one in Vancouver, British Columbia. Tony's Fine Foods distributes deli meats, cheese, food service and bakery goods to the western United States, Hawaii and Alaska.
48  Core-Mark	54	Core-Mark Holding Co. San Francisco Nasdaq: CORE Thomas Perkins, CEO www.core-mark.com	745 tractors 911 trailers 98 straight trucks	\$11.1 billion	Distributes packaged consumer goods to convenience stores, grocery stores, mass merchandisers and drug, liquor and specialty stores through 29 distribution centers in the United States and Canada; includes operations of Pine State Convenience , acquired in June.
49 	36	Nestlé USA Glendale, California (Nestlé S.A., Vevey, Switzerland) www.nestleusa.com	735 tractors 1,527 trailers 3,205 straight trucks	\$9.7 billion	Nestlé Prepared Foods & Baking produces and distributes frozen meals, pasta and sauces, sandwiches and snacks from nine manufacturing plants. Nestlé Dreyer's Ice Cream Co. produces and distributes ice cream and frozen snacks. Nestlé Beverage produces and sells coffee, juices and beverage mixes. Nestlé Confections & Snacks produces candy and snacks. Nestlé Pizza produces frozen pizza. Nestlé Purina PetCare produces and distributes pet food. Nestlé Waters North America produces and distributes bottled water.
49 	47	Univar Inc. Downers Grove, Illinois Nasdaq: UNVR Scott Ohri, Director of Fleet Operations www.univar.com	735 tractors 1,761 trailers 97 straight trucks 65 pickup trucks and cargo vans	NA	Distributes industrial and specialty chemicals through more than 700 facilities in North America, Europe, Asia and Latin America; includes operations of Key Chemical Inc. , Future Transfer , BlueStar Distribution , BDI Distribution West , Arrow Chemical Inc. , Weavertown Environmental Group and Polymer Technologies , acquired in 2015, and Bodine Services of the Midwest , Nexus Ag and Wildlife Management Supplies , acquired in 2016.

NA = Not Applicable or Not Available


Rank 2016	Rank 2015	Company	Equipment	Annual Sales	Description of Business
51	45	 Linde North America Murray Hill, New Jersey (The Linde Group, Munich, Germany) Mark Motter, Head of Supply Chain Excellence www.lindeus.com	733 tractors 2,060 trailers 2,270 straight trucks	\$2 billion	Distributes industrial and specialty gases through more than 400 locations in the United States and Canada. Linde Engineering North America supplies and constructs air separation and synthetic gas plants for petrochemical and pharmaceutical industries. Lincare Holdings Inc. provides respiratory care, infusion therapy and medical equipment to patients in the home; includes operations of American HomePatient acquired in February.
52	46	 Kellogg Co. Battle Creek, Michigan NYSE: K Alistair Hirst, Senior Vice President, Global Supply Chain www.kelloggs.com	710 tractors 1,153 trailers 60 straight trucks	\$13.5 billion	Kellogg North America produces and distributes cereal, Keebler cookie and cracker products and frozen food in the United States and Canada. Godfrey Transport Inc. operates as a private and for-hire truckload carrier.
53	53	 Ashley Furniture Industries Arcadia, Wisconsin Larry Corey, Vice President of Transportation www.ashleyfurniture.com	709 tractors 3,400 trailers 1 straight truck 65 pickup trucks and cargo vans	NA	Manufactures furniture and bedding in the United States, China and Vietnam and distributes products to more than 500 Ashley Furniture HomeStores. Ashley Distribution Services operates as a for-hire and private carrier.
54	42	 Shaw Industries Group Dalton, Georgia (Berkshire Hathaway Inc.) Phillip Dial, Director of Transportation www.shawinc.com	697 tractors 3,233 trailers 55 straight trucks 238 pickup trucks and cargo vans	NA	Shaw Floors manufactures carpet, hardwood, laminate, ceramic and vinyl tile, stone flooring and synthetic turf for residential and commercial purposes. Shaw Transport operates as a for-hire and private carrier.
55	65	 The Quikrete Cos. Atlanta James Winchester Jr., CEO www.quikrete.com	685 tractors 883 trailers 16 straight trucks	NA	Manufacturers and distributes packaged concrete and cement mixes from 150 facilities in the United States, Canada, Puerto Rico and South America.
56	56	 Mondelez International Inc. East Hanover, New Jersey Nasdaq: MDLZ Joseph Tuturice, Associate Director, North America Transportation www.mondelezinternational.com	680 tractors 780 trailers 230 straight trucks 50 pickup trucks and cargo vans	\$29.6 billion	Manufactures and sells cookies and biscuits, chocolate, gum and candy, beverages, cheese and dairy products in more than 165 countries. Enjoy Life Foods manufactures cookies, snack bars for people with food allergies. Kinh Do manufactures biscuits, crackers and soft cakes in Vietnam. Jacobs Douwe Egberts produces and distributes coffee in 18 countries.
57	61	 ABC Supply Co. Beloit, Wisconsin Robert Kislia, Fleet Procurement Manager www.abcsupply.com	633 tractors 898 trailers 2,400 straight trucks 254 pickup trucks and cargo vans	NA	Supplies roofing, siding, windows, gutters, doors and related materials through more than 600 locations in 49 states; includes assets of Oregon Roofers Supply Inc. , Exterior Distributors , Norandex Building Materials Distribution and Team Wholesale Inc. , acquired in 2015, and T&C Supply and GK Building Supply Corp. , acquired in 2016.

NA = Not Applicable or Not Available







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Rank 2016	Rank 2015	Company	Equipment	Annual Sales	Description of Business
58 	73	Energy Transfer Partners Dallas NYSE: ETP Kelcy Warren, CEO www.energytransfer.com	629 tractors 740 trailers 120 straight trucks	\$34.3 billion	Operates pipelines to distribute natural gas and natural gas liquids in the United States. Sunoco Logistics Partners distributes crude oil, refined petroleum products and natural gas liquids and operates more than 150 retail stores and fuel stations in the U.S.
59 	55	Advanced Drainage Systems Hilliard, Ohio NYSE: WMS Joe Chiapaty, CEO www.ads-pipe.com	625 tractors 1,100 trailers	NA	Manufactures polyethylene pipe for agricultural, waste, mining, timber, residential and commercial construction and highway drainage markets through 61 plants and 31 distribution centers in the United States, Canada, Mexico, South America and Europe. BaySaver Technologies Inc. manufactures stormwater treatment products 65% interest.
60 	50	Lowe's Cos. Inc. Mooresville, North Carolina NYSE: LOW Robert Niblock, President and CEO www.lowes.com	624 tractors 640 trailers 3,999 straight trucks	\$59.1 billion	Operates 1,855 retail home improvement stores in the United States, Canada and Mexico; includes operations of Rona Inc. in Canada acquired in 2016.
61 	72	Cudd Energy Services The Woodlands, Texas (RPC Inc.) Richard Hubbell, President and CEO www.cudd.com	619 tractors 958 trailers 183 straight trucks	NA	Provides pressure pumping and well production services for oil and gas drilling companies in the United States and other countries. Cudd Well Control provides firefighting services for oil and gas wells. Bronco Oilfield Services provides well testing, surface control and pumping equipment services. EPI Consultants provides engineering services. Patterson Tubular Services provides pipe and other tubular goods for oilfield drilling activity.
62 	Not Ranked	Brenntag North America Reading, Pennsylvania (Brenntag Group, Mulheim, Germany) Markus Klähn, CEO www.brenntag.com	612 tractors 1,513 trailers 89 straight trucks	\$11.5 billion	Provides distribution of raw materials and chemicals for life science, material science and environmental uses through 530 locations in 74 countries.
63 	51	Nuverra Environmental Solutions Scottsdale, Arizona NYSE: NES Mark Johnsrud, CEO www.nuverra.com	608 tractors 873 trailers 223 straight trucks	\$357 million	Provides transportation, treatment, disposal and recycling of water and liquid waste used in oil and gas drilling in the United States.
63 	64	Maxim Crane Works Bridgeville, Pennsylvania (Apollo Global Management) Bryan Carlisle, CEO www.maximcrane.com	608 tractors 985 trailers	NA	Provides rental and sales of lift equipment, including hydraulic truck cranes, rough terrain crawlers, tower cranes and conventional truck cranes and boom trucks through 30 locations in the United States.








NA = Not Applicable or Not Available

Rank 2016	Rank 2015	Company	Equipment	Annual Sales	Description of Business
65	63	Archer Daniels Midland Co. Chicago NYSE: ADM Juan Luciano, CEO www.adm.com 	602 tractors 1,702 trailers 87 straight trucks 2,500 barges 28,500 rail cars 31 ocean vessels	\$67.7 billion	Processes soybeans, corn, wheat and cocoa into soy meal and oil, ethanol, high-fructose corn syrup and flour at 280 processing plants in more than 140 countries, includes operations of Eatem Foods Co. acquired in 2015. Quality Liquid Feeds manufactures feed supplements for livestock — 50% ownership. American River Transportation Co. transports agriculture commodities by barge. ADM Logistics provides bulk transportation for food-grade and chemical products, truckload and LTL, expedited, intermodal and flatbed freight, rail and port services, container shipping and ocean freight services.
66	58	Love's Travel Stops & Country Stores Oklahoma City Brent Bergevin, Vice President of Transportation www.loves.com 	600 tractors 600 trailers 25 pickup trucks and cargo vans	NA	Love's Travel Stops operates highway fueling stations in more than 370 locations in 40 states, includes operations of Trillium CNG , acquired in March. Love's Country Stores operates convenience stores. Love's Truck Tire Care operates more than 190 tire centers and provides roadside assistance. Musket Corp. provides commodity trading services and wholesale fuel distribution. Gemini Motor Transport operates as a for-hire and private carrier.
67	74	Oldcastle Inc. Atlanta (CRH PLC, Dublin, Ireland) Mark Towe, CEO www.oldcastle.com 	585 tractors 1,474 trailers 1,850 straight trucks	NA	Allied Building Products supplies roofing, siding, window and interior products to residential and commercial contractors through 200 locations in the United States. Oldcastle BuildingEnvelope supplies windows and glass walls, doors, skylights and architectural glass. Oldcastle Materials provides aggregates, asphalt and ready-mix concrete for construction and paving projects. Oldcastle Building Products supplies concrete masonry, decorative stone, lawn and garden paving products, clay brick and roof tiles through 206 locations in the United States and Canada.
68	62	Golden State Foods Irvine, California Mark Wetterau, CEO www.goldenstatefoods.com 	580 tractors 794 trailers 45 straight trucks	\$7 billion	Distributes food and meat products, beverages and produce to food service operators and restaurants in the United States and 60 other countries. Groenz Group manufactures sauces, dressings, condiments and powders for quick service restaurants and food service operators in New Zealand, Australia and the Pacific Islands.
69	86	Sherwin-Williams Co. Cleveland NYSE: SHW David Phillips, Director of Fleet Operations www.sherwin.com 	571 tractors 1,548 trailers 1 straight truck	\$11.3 billion	Manufactures paint, finishes, coatings and varnishes and operates 4,086 retail paint stores in the United States, Canada and the Caribbean and distributes products from 66 plants and 37 distribution centers worldwide. Sherwin-Williams Global Finishes Group distributes liquid and powder finishes to more than 100 countries and operates 300 branch locations in North America, South America, Europe and Asia. Latin America Coatings Group operates 291 stores in Mexico, Argentina, Brazil, Chile, Ecuador, Peru, Uruguay and Colombia. Contract Transportation Systems operates as a for-hire and private carrier.
70	59	JBS USA Holdings Greeley, Colorado (JBS S.A., Sao Paulo, Brazil) Gary Acromite, Vice President, Supply Chain Management Rodrigo Horwath, President, JBS Carriers www.jbssa.com 	569 tractors 1,302 trailers	NA	JBS USA processes and delivers beef, pork, poultry, lamb and mutton products in the United States, Canada, Mexico, Puerto Rico and Australia. The company also processes hides for leather goods and processes amino acids and waste grease for industrial and consumer goods. JBS Five Rivers operates 12 cattle feed lots in the U.S. and Canada. Pilgrim's processes and delivers chicken products in the United States, Puerto Rico and Mexico, 75.5% ownership. Sampco Inc. & Weddel Ltd. distributes beef products imported from South America. JBS Carriers operates as a private and for-hire refrigerated carrier.








NA = Not Applicable or Not Available

Rank 2016	Rank 2015	Company	Equipment	Annual Sales	Description of Business
71 	48	Perdue Farms Inc. Salisbury, Maryland Thomas Pollard, Corporate Director of Fleet Safety www.perdue.com	567 tractors 1,627 trailers 39 straight trucks 582 pickup trucks and cargo vans	NA	Perdue Foods produces, distributes and markets chicken and turkey products to retail grocery stores, food service and international customers. Perdue AgriBusiness processes grain and soybeans to produce animal feed and pet food ingredients and vegetable-based oils. Perdue Transportation Inc. operates as a for-hire and private carrier.
72 	57	Publix Super Markets Lakeland, Florida Jeffrey Day, Director of Transportation and Maintenance www.publix.com	562 tractors 2,696 trailers 18 straight trucks	\$32.4 billion	Operates 1,120 supermarkets and pharmacies in Florida, Georgia, North Carolina, South Carolina, Alabama and Tennessee. The company also operates eight distribution centers, two bakeries, three dairies and one fresh food production facility in Florida and Georgia.
73 	69	MDU Resources Group Inc. Bismarck, North Dakota NYSE: MDU David Goodin, CEO www.mdu.com	553 tractors 1,718 trailers 1,747 straight trucks	\$4.2 billion	MDU Construction Services Group provides construction contracting services for utilities, gas pipelines and other industrial projects. Knife River Corp. supplies crushed stone, sand and gravel, asphalt and ready-mix concrete and building materials. Fidelity Exploration & Production Co. produces and delivers natural gas and oil. Montana-Dakota Utilities Co. generates electricity and distributes natural gas in Montana, North Dakota, South Dakota and Wyoming. Cascade Natural Gas Corp. , Great Plains Natural Gas Co. and Intermountain Gas Co. distribute natural gas in Oregon, Washington, Minnesota, North Dakota and Idaho. WBI Energy distributes and stores natural gas and oil.
74 	40	Air Products Inc. Trexlerstown, Pennsylvania NYSE: APD Douglas Sarbaugh, Manager, Fleet Maintenance www.airproducts.com	550 tractors 2,000 trailers 95 straight trucks 420 pickup trucks and cargo vans	\$9.9 billion	Produces and distributes industrial gases and chemicals, equipment and process technology for a variety of industries, including electronics, energy, home health care and chemical processing in the United States and more than 50 other countries.
75 	80	SE Independent Delivery Services Seffner, Florida www.seids.com	545 tractors 1,401 trailers 175 straight trucks	NA	Delivers furniture for Rooms To Go in the southeastern United States.
76 	67	Pilot Thomas Logistics Fort Worth, Texas Scott Prince, CEO www.pilotlogistics.com	542 tractors 870 trailers 826 straight trucks	NA	Provides fuel, lubricants and chemicals to energy, mining and marine industries in the United States and Canada.
77 	68	C&S Wholesale Grocers Keene, New Hampshire Peter Fiore, Executive Vice President, Distribution Services www.cswg.com	541 tractors 1,434 trailers	\$30 billion	Distributes food and groceries to about 5,000 stores in 15 states from more than 50 distribution centers.









NA = Not Applicable or Not Available

Rank 2016	Rank 2015	Company	Equipment	Annual Sales	Description of Business
78 	76	Shamrock Foods Co. Phoenix Mark Engdahl, Vice President, Operations www.shamrockfoods.com	539 tractors 757 trailers 61 straight trucks 75 pickup trucks and cargo vans	NA	Produces and distributes food and groceries, dairy products, fresh and frozen seafood and meat, produce, dietary products, equipment and beverage and chemical supplies through four distribution centers in the southwestern United States. Shamrock Farms produces milk.
79 	74	H.E.B. Grocery Co. San Antonio Charles Butt, CEO www.heb.com	534 tractors 2,204 trailers 9 straight trucks	NA	Operates supermarkets under the names H-E-B and Central Market in Texas and Louisiana and in Mexico. The company also processes meat, dairy products, bread and tortillas.
80 	71	Bunzl Distribution USA St. Louis (Bunzl PLC, London) Dan Hoover, Corporate Transportation Manager www.bunzldistribution.com	511 tractors 920 trailers 66 straight trucks 52 pickup trucks and cargo vans	NA	Supplies paper and plastic packaging, disposable operating supplies, cleaning and safety products from more than 100 warehouses to food processors, supermarkets, nonfood retailers, convenience stores and others in the United States, Canada, parts of Mexico and the Caribbean.
81 	80	Foster Farms Livingston, California www.fosterfarms.com	507 tractors 1,345 trailers 136 straight trucks	NA	Processes and distributes chicken and turkey products. The company also operates chicken hatcheries, grow-out ranches and feed mills. Crystal Creamery , Humboldt Creamery process and distribute milk and dairy products in California. Fernandos Foodservice produces and distributes Mexican food.
82 	Not Ranked	Stericycle Inc. Lake Forest, Ill. Nasdaq: SRC Charles Alutto, President and CEO www.stericycle.com	506 tractors 1,923 trailers 3,554 straight trucks	\$3 billion	Collects and processes waste for disposal and personal and confidential information for secure destruction with 253 processing facilities, 358 transfer sites and 137 other facilities in the United States and 21 other countries; includes operations of Shred-It , acquired in 2015.
83 	Not Ranked	Swire Coca-Cola USA Draper, Utah (Swire Pacific Ltd.) Jack Pelo, President and CEO www.swirecc.com	496 tractors 615 trailers 218 straight trucks	NA	Produces and distributes soft drinks and other beverages in 11 western states.
84 	94	KeHE Distributors Naperville, Illinois Chris Sieburg, Senior Vice President, Distribution www.kehe.com	470 tractors 686 trailers	NA	Distributes merchandise and food products through 12 warehouses to grocery stores and independent retail businesses in the United States, Canada, Mexico, the Caribbean and Central and South America.
85 	79	Ace Hardware Corp. Oak Brook, Illinois Scott McLean, Director of Transportation www.acehardware.com	469 tractors 1,413 trailers	\$4.7 billion	Distributes hardware and building materials to 4,800 member-owned stores in more than 60 countries through 17 warehouses in the United States and distribution centers in China, Panama and the United Arab Emirates.

NA = Not Applicable or Not Available

Rank 2016	Rank 2015	Company	Equipment	Annual Sales	Description of Business
85	89	Sanderson Farms Inc. Laurel, Mississippi Nasdaq: SAFM Joe Sanderson Jr., CEO www.sandersonfarms.com	469 tractors 654 trailers 5 straight trucks	\$2.8 billion	Produces, processes and sells fresh and frozen chicken products and prepared food items to retailers, distributors and fast-food restaurants.
					
87	78	Pepsi Bottling Ventures Raleigh, North Carolina Paul Mennard, Director of Fleet Operations www.pepsibottlingventures.com	468 tractors 534 trailers 146 straight trucks 199 pickup trucks and cargo vans	NA	Produces and distributes soft drinks through 21 bottling, distribution and sales facilities to customers in North and South Carolina, Virginia, Maryland and Delaware.
					
88	Not Ranked	Anheuser-Busch Cos. St. Louis (Anheuser-Busch InBev) Vinicius Barbosa Vice President, Logistics and Supply www.anheuser-busch.com	437 tractors 1,807 trailers 4 straight trucks	NA	Distributes beer from 12 breweries in the United States
					
89	83	Supervalu Inc. Eden Prairie, Minnesota NYSE: SVU Mark Gross, President and CEO www.supervalu.com	440 tractors 1,815 trailers 4 straight trucks	\$17.5 billion	Provides wholesale distribution of produce and groceries to 1,900 independent grocery stores in 42 states through 17 distribution centers. The company also operates 1,334 Save-A-Lot discount grocery stores and 191 retail grocery stores under the Cub Foods , Rainbow , Shoppers Food & Pharmacy , Shop 'n Save , Farm Fresh and Hornbacher's banners in the United States. W. Newell & Co. supplies fresh produce.
					
90	83	The H.T. Hackney Co. Knoxville, Tennessee www.hthackney.com	438 tractors 578 trailers 170 straight trucks	NA	Distributes food and groceries to supermarkets, convenience stores and food service operators in 22 states in the eastern United States. Hackney Home Furnishings operates retail furniture stores in Indianapolis, and Athens, Tennessee. Uncle Ray's Potato Chips produces potato chips and snack foods. Great American Deli produces packaged sandwiches and ready-to-eat food items. Neuro Fuel produces a mood-enhancing drink.
					
91	88	Mohawk Industries Calhoun, Georgia NYSE: MHK Jeffrey Lorberbaum, Chairman and CEO www.mohawkind.com	420 tractors 2,217 trailers 138 straight trucks	\$8.6 billion	Manufactures and distributes carpets and rugs, hardwood laminate, wood, stone, ceramic tile and vinyl flooring in the United States, Australia, Brazil, Canada, China, Europe, India, Malaysia, Mexico and Russia. Mohawk Carpet Transportation of Georgia operates as a for-hire and private carrier.
					
92	91	BlueLinx Holdings Atlanta NYSE: BXC Mitchell Lewis, CEO www.bluelinxco.com	414 tractors 644 trailers 14 straight trucks	\$1.9 billion	BlueLinx Corp. distributes building products through 48 distribution centers in the United States.
					

NA = Not Applicable or Not Available

Rank 2016	Rank 2015	Company	Equipment	Annual Sales	Description of Business
93  PAPER & FOOD SERVICE, INC.	96	Maines Paper & Food Service Conklin, New York Christopher Mellon, President and CEO www.maines.net	408 tractors 506 trailers 58 straight trucks	\$4 billion	Distributes food and grocery products, produce and cleaning supplies for food service operators, restaurants, schools and health care institutions in 33 states through nine distribution centers. Produce Express distributes produce in New York, Pennsylvania, Connecticut and Massachusetts. Maines Food & Party Warehouse provides food and party supplies. ServiSolutions provides beverage services and equipment.
93 	98	J.R. Simplot Co. Boise, Idaho www.simplot.com	408 tractors 1,485 trailers 876 straight trucks	NA	Produces potatoes and vegetables; manufactures fertilizer and animal feed, veterinary products and grass seed; operates phosphate and silica mines, cattle ranches and feedlots with operations in the United States, Canada, Mexico, Australia, New Zealand and China. Western Stockmen's sells supplies for cattle, horses, dogs, cats, swine, sheep, goats, rabbits and poultry.
95  SELECT ENERGY SERVICES	Not Ranked	Select Energy Services Houston John Schmitz www.selectenergyservices.com	407 tractors 1,050 trailers 193 straight trucks	NA	Provides drilling services to oil and gas operators in the United States.
96  BIMBO BAKERIES USA	83	Bimbo Bakeries USA Horsham, Pennsylvania (Grupo Bimbo, Mexico City) Fred Penny, President www.bimbobakeriesusa.com	399 tractors 895 trailers 3,806 straight trucks	NA	Produces and distributes bread, buns, bagels, English muffins, tortillas, chips, snack cakes, cookies, doughnuts, cakes and pastries from more than 60 bakeries and operates more than 11,000 sales routes in the United States.
97 	92	Hertz Equipment Rentals Bonita Springs, Florida (Hertz Global Holdings) Larry Silber, CEO www.hertzequip.com	397 tractors 431 trailers 748 straight trucks	\$ 1.5 billion	Provides rental equipment from 350 locations for construction, industrial, oil and gas, entertainment and governmental organizations in the United States.
98 	82	Sentinel Transportation Wilmington, Delaware (DuPont/Phillips 66) www.sentineltrans.com	393 tractors 815 trailers 1 straight truck	NA	Provides bulk transportation of chemicals and petroleum products.
99  mobile mini	Not Ranked	Mobile Mini Phoenix Nasdaq: MINI Erik Olsson, President & CEO www.mobilemini.com	389 tractors 428 trailers 178 straight trucks	\$495 million	Provides mobile storage containers through 159 locations in the United States, Canada and the United Kingdom.
100  VALLEY PROTEINS, INC.	93	Valley Proteins Inc. Winchester, Virginia Richard Evans, Director of Transportation www.valleyproteins.com	385 tractors 1,075 trailers 94 straight trucks 40 pickup trucks and cargo vans	NA	Collects and resells animal byproducts, used grease and dead animal stock to manufacturers of pet food, fatty acids, chemicals and lubricants. The company also makes biofuel at 12 conversion facilities in the United States.

NA = Not Applicable or Not Available

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Rankings by Business Sector

Beverage

Rank	Company	2016 Tractors	Rank	Company	2016 Tractors
1	Pepsi Americas Beverages	8,224	17	Upstate Niagara Cooperative	91
2	Coca-Cola Refreshments	5,664	18	Pepsi MidAmerica	88
3	Dr Pepper Snapple Group	2,293	19	Coca-Cola Bottling Co. High Country	85
4	Femsa Logistica	1,920	20	Sacramento Coca-Cola Bottling Co.	75
5	Coca-Cola Bottling Company United	806	21	Pepsi-Cola Bottling Co. of New York	69
6	Southern Glazer's Wine & Spirits	802	22	Pepsi-Cola Bottling Co. of Central Virginia	57
7	Swire Coca-Cola USA	496	22	Pepsi-Cola Bottling Co. of Hickory, North Carolina	57
8	Pepsi Bottling Ventures	468	24	Brown Bottling Group	47
9	Anheuser-Busch Cos.	452	25	Long Beverage	40
10	Great Lakes Coca-Cola Distribution	385	26	Clark Beverage Group	37
11	Silver Eagle Distributors	358	27	Anheuser-Busch Distribution of New York	33
12	Coca-Cola Bottling Co. Consolidated	309	28	Anheuser-Busch Sales of Washington	29
13	Coca-Cola Beverages Florida	292	29	Anheuser-Busch Sales of Hawaii	24
14	Coca-Cola Bottling Co. of Northern New England	219	30	House of Schwan	23
15	Nestle Waters North America	139	31	Chesterman Co.	20
16	Odom Corp.	98		Total	23,700

Food Service

Rank	Company	2016 Tractors	Rank	Company	2016 Tractors
1	Sysco Corp.	8,391			
2	US Foods	5,242			
3	Performance Foodservice	2,064			
4	Gordon Food Service	1,787			
5	Reinhart Foodservice	1,328			
6	DOT Transportation	1,290			
7	McLane Foodservice	1,035			
8	MBM Customized Foodservice Distribution	1,009			
9	Ben E. Keith Co.	941			
10	The Martin-Brower Co.	783			
11	Food Services of America	772			
12	Golden State Foods	580			
13	Shamrock Foods Co.	539			
14	KeHe Distributors	470			
15	PFG Customized	452			
16	Maines Paper & Food Service	408			
17	Vistar Transportation Blue Line Foodservice	298			
18	Distribution	255			
19	Domino's	227			
20	Perdue Transportation Inc.	226			
21	Labatt Food Service	202			
22	Trans Papa Logistics	130			
23	QuikTrip Distribution	113			
24	Schwan Food Co.	82			
	Total	28,624			

Grocery

Rank	Company	2016 Tractors
1	McLane Grocery	1,651
2	Kroger Co.	1,557
3	Albertsons	1,497
4	Ahold Delhaize	885
5	United Natural Foods	747
6	Publix Super Markets	562
7	C & S Wholesale Grocers	541
8	H.E.B. Grocery Co.	534
9	Supervalu Inc.	440
10	Unified Grocers	269
11	Bozzuto's Inc.	254
12	Meijer inc.	227
13	Hy-Vee Inc.	223
14	The Grocery Supply Co.	203
15	Wegmans Food Markets	150
16	Save Mart Supermarkets	115
17	Save-A-Lot Food Stores	106
18	Willow Run Foods Golub Corp./Price	83
19	Chopper	68
20	Smart & Final	68
21	U R M Stores	58
	Total	10,238

Paper & Office Products

Rank	Company	2016 Tractors
1	Veritiv Corp.	806
2	BlueLinx Holdings	414
3	Essendant Co.	120
4	Lindenmeyr Munroe	96
5	Dade Paper & Bag Co.	51
	Total	1,487

NA = Not Applicable or Not Available

Rankings by Business Sector

Agriculture & Food Processing

Rank	Company	2016 Tractors	Rank	Company	2016 Tractors	Rank	Company	2016 Tractors
1	Agrium Inc.	3,930	16	J.R. Simplot Co.	408	31	Franz Family Bakery	152
2	Dean Foods	2,135	17	Bimbo Bakeries	399	32	Dairy Farmers of America	138
3	Tyson Foods	2,122	18	Valley Proteins	385	33	BCT Inc.	135
4	Frito-Lay North America	1,726	19	RWI Transportation	373	34	ConAgra Foods	101
5	CHS Inc.	1,376	20	Gilster-Mary Lee Corp.	359	35	Mid-South Baking	54
6	Prairie Farms Dairy	1,104	21	Pinnacle Agriculture Distribution	351	36	Land O'Lakes Inc.	44
7	Darling Ingredients	1,016	22	McKee Foods Corp.	340	37	National Food Corp.	41
8	Kellogg Snacks/Godfrey Transport	710	23	Wilbur-Ellis Co.	296	38	Golden Flake Snack Foods	40
9	Mondelez International	680	24	Borden Dairy	290	39	Brakebush Transportation	38
10	ADM Logistics	602	25	Cargill Meat Solutions	245	40	Giorgio Foods	26
11	Nestle Transportation Co.	596	26	Boise Cascade	237	41	Mennel Milling	24
12	JBS Carriers	569	27	Wayne Farms	216	42	Hillyard Inc.	23
13	Perdue Farms Inc.	567	28	International Paper Co.	197		Total	23,343
14	Foster Farms	507	29	Goya Foods	170			
15	Sanderson Farms	469	30	Earthgrains Baking Co.	152			

Building Materials

Rank	Company	2016 Tractors
1	Builders FirstSource	990
2	Cemex USA	902
3	Quikrete Cos.	685
4	ABC Supply Co.	633
5	Oldcastle Inc.	585
6	BMC Stock Holdings	355
7	Beacon Roofing Supply	318
8	Staker & Parson Co.	288
9	HD Supply	268
10	OmniSource Corp.	263
11	Weyerhaeuser Distribution	220
12	SRS Distribution	138
13	Guardian Building Products	87
	Total	5,732

Petroleum & Chemical

Rank	Company	2016 Tractors	Rank	Company	2016 Tractors	Rank	Company	2016 Tractors
1	Halliburton Energy Services	5,637	12	Key Energy Services	946	23	Nexeo Solutions	359
2	Schlumberger Ltd.	3,994	13	Univar Inc.	735	24	Patterson UTI	342
3	C & J Energy Services	2,970	14	Energy Transfer Partners	629	25	Eastex Crude	315
4	Baker Hughes Inc.	2,282	15	Cudd Energy Services	619	26	Stallion Oilfield Services	238
5	Basic Energy Services	1,620	16	Brenntag North America	612	27	Marathon Petroleum	160
6	Gibson Energy	1,300	17	Nuverra Environmental Solutions	608	28	Carpenter Co.	154
7	Calfrac Well Services	1,270	18	Gemini Motor Transport	600	29	Convenience Transportation	154
8	Helena Chemical Co.	1,172	19	MDU Resources Group	551	30	Targa Resources Partners	88
9	Weatherford International	1,136	20	Pilot Thomas Logistics	542	31	Delek U.S.	68
10	Pilot Flying J Inc.	1,032	21	Select Energy Services	407		Total	31,923
11	Plains All American Pipeline	990	22	Sentinel Transportation	393			

Equipment Rental

Rank	Company	2016 Tractors
1	United Rentals	1,420
2	Sunbelt Rentals	919
3	Maxim Crane Works	608
4	Hertz Equipment Rental	397
5	Mobile Mini Inc.	389
6	TNT Crane & Rigging Inc.	250
7	AmQuip Crane Rental	115
8	Empire Southwest	57
	Total	4,155

NA = Not Applicable or Not Available

Rankings by Business Sector

Manufacturing

Rank	Company	2016 Tractors	Rank	Company	2016 Tractors	Rank	Company	2016 Tractors
1	Ashley Distribution Services	709	9	IFCO Systems/Chep USA	250	17	Leggett & Platt Inc.	123
2	Shaw Transport	697	10	La-Z-Boy Logistics/England Furniture/Kincaid Furniture	222	18	Reliance Steel & Aluminum	119
3	Allied Drainage Transport	625	11	Ryerson Cos.	205	19	Product Distribution Co.	115
4	Mohawk Carpet Transportation of Georgia	420	12	Andersen Corp.	176	20	Austin Powder Co.	111
5	Bridgestone Americas Tire Operations	332	13	Batesville Logistics	167	21	Toyota Transport/Toyota Logistics Services	91
6	Chrysler Group Transport	331	14	Bassett Furniture Industries/Zenith Global Logistics	157	22	Unifi Manufacturing	64
7	Tempur Sealy International	305	15	Huttig Building Products	131	23	Greif Packaging	52
8	ThyssenKrupp USA	289	16	Boeing Co.	128	24	Provia Door Inc.	21
						Total		5,840

Waste Management

Rank	Company	2016 Tractors
1	Clean Harbors Environmental Services	1,347
2	Stericycle Inc.	506
3	Ecolab Inc./Nalco	371
4	Hulcher Services	344
5	Veolia North America	228
6	Heritage Environmental Services	171
7	Rumpke Waste & Recycling	59
8	LKQ Corp.	57
	Total	3,083

Wholesale & Retail

Rank	Company	2016 Tractors	Rank	Company	2016 Tractors	Rank	Company	2016 Tractors
1	Wal-Mart Transportation	6,277	10	Autozone	363	19	Reddy Ice	236
2	Walgreen Oshkosh Inc.	754	11	Dunkin' Brands Group	341	20	Genuine Parts Co.	164
3	Coremark Holding Co.	745	12	CVS Caremark	318	21	American Furniture Warehouse	130
4	Lowe's Home Centers	624	13	Costco Wholesale Corp.	315	22	J.J. Haines & Co.	98
5	Contract Transportation Systems	571	14	O'Reilly Auto Enterprises	309	23	Dollar Tree	81
6	SE Independent Delivery Services	545	15	Orgill Inc.	297	24	Rite Aid Corp.	56
7	Bunzl Distribution USA	511	16	Owens & Minor Distribution	296	25	Wawa Inc.	55
8	Ace Hardware Corp.	469	17	Hobby Lobby Stores	260	26	TruServ Logistics	42
9	The H.T. Hackney Co.	438	18	Ferguson Enterprises	252	Total		14,547

Other Sectors

Rank	Company	2016 Tractors
	Health Care	
1	Med Trans	326
2	Alliance Healthcare Services	133
3	McKesson Corp.	42
	Construction	
1	Michels Corp.	290
2	Henkels & McCoy Inc.	118
	Uniform Rental	
1	Aramark	130
2	Cintas Corp.	114
3	AlSCO Inc.	65
4	AmeriPride Services	37
	Broadcasting	
1	Screenworks NEP	14
	Total	1,269

NA = Not Applicable or Not Available

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